

## PATENT COOPERATION TREATY

PCT

## NOTIFICATION OF ELECTION

(PCT Rule 61.2)

From the INTERNATIONAL BUREAU

To:

United States Patent and Trademark  
Office  
(Box PCT)  
Crystal Plaza 2  
Washington, DC 20231  
ÉTATS-UNIS D'AMÉRIQUE

in its capacity as elected Office

Date of mailing (day/month/year) 29 April 1999 (29.04.99)	
International application No. PCT/US98/18948	Applicant's or agent's file reference M-5386-02F
International filing date (day/month/year) 11 September 1998 (11.09.98)	Priority date (day/month/year) 11 September 1997 (11.09.97)
Applicant PETERSON, Harold, L. et al	

1. The designated Office is hereby notified of its election made:

☒ in the demand filed with the International Preliminary Examining Authority on:  
01 March 1999 (01.03.99)

☐ in a notice effecting later election filed with the International Bureau on:

2. The election ☒ was  
☐ was not

made before the expiration of 19 months from the priority date or, where Rule 32 applies, within the time limit under Rule 32.2(b).

The International Bureau of WIPO  
34, chemin des Colombettes  
1211 Geneva 20, Switzerland

Facsimile No.: (41-22) 740.14.35

Authorized officer

C. Carrié

Telephone No.: (41-22) 338.83.38

From the  
INTERNATIONAL PRELIMINARY EXAMINING AUTHORITY

JUL 13 1999

**PCT**

NOTIFICATION OF TRANSMITTAL OF  
INTERNATIONAL PRELIMINARY  
EXAMINATION REPORT

(PCT Rule 71.1)

To: MICHAEL J. HUGHES  
INTELLECTUAL PROPERTY LAW OFFICE OF  
MICHAEL J. HUGHES  
1171 HOMESTEAD ROAD, SUITE 295  
SANTA CLARA, CA 95050

Date of Mailing  
(day/month/year)

08 JUL 1999

Applicant's or agent's file reference

M-5386-02F

IMPORTANT NOTIFICATION

International application No.

PCT/US98/18948

International filing date (day/month/year)

11 SEPTEMBER 1998

Priority Date (day/month/year)

11 SEPTEMBER 1997

Applicant

FAULT LINE TECHNOLOGY, INC

1. The applicant is hereby notified that this International Preliminary Examining Authority transmits herewith the international preliminary examination report and its annexes, if any, established on the international application.
2. A copy of the report and its annexes, if any, is being transmitted to the International Bureau for communication to all the elected Offices.
3. Where required by any of the elected Offices, the International Bureau will prepare an English translation of the report (but not of any annexes) and will transmit such translation to those Offices.
4. **REMINDER**

The applicant must enter the national phase before each elected Office by performing certain acts (filing translations and paying national fees) within 30 months from the priority date (or later in some Offices)(Article 39(1))(see also the reminder sent by the International Bureau with Form PCT/IB/301).

Where a translation of the international application must be furnished to an elected Office, that translation must contain a translation of any annexes to the international preliminary examination report. It is the applicant's responsibility to prepare and furnish such translation directly to each elected Office concerned.

For further details on the applicable time limits and requirements of the elected Offices, see Volume II of the PCT Applicant's Guide.

Name and mailing address of the IPEA/US

Commissioner of Patents and Trademarks  
Box PCT  
Washington, D.C. 20231

Facsimile No. (703) 305-3230

Authorized officer

EMANUEL TODD HOELTZ

Telephone No. (703) 305-2200

# PCT

## INTERNATIONAL PRELIMINARY EXAMINATION REPORT

(PCT Article 36 and Rule 70)

Applicant's or agent's file reference M-5386-02F	FOR FURTHER ACTION See Notification of Transmittal of International Preliminary Examination Report (Form PCT/IPEA/416)	
International application No. PCT/US98/18948	International filing date (day/month/year) 11 SEPTEMBER 1998	Priority date (day/month/year) 11 SEPTEMBER 1997
International Patent Classification (IPC) or national classification and IPC IPC(6): G06F 7/06, 17/60; H04R 9/00; H04L 9/00 and US Cl.: 705/26; 380/25; 395/200.03		
Applicant FAULT LINE TECHNOLOGY, INC		

1. This international preliminary examination report has been prepared by this International Preliminary Examining Authority and is transmitted to the applicant according to Article 36.
2. This REPORT consists of a total of 3 sheets.
 

☐ This report is also accompanied by ANNEXES, i.e., sheets of the description, claims and/or drawings which have been amended and are the basis for this report and/or sheets containing rectifications made before this Authority. (see Rule 70.16 and Section 607 of the Administrative Instructions under the PCT).

These annexes consist of a total of 0 sheets.

3. This report contains indications relating to the following items:
 

I ☒ Basis of the report

II ☐ Priority

III ☐ Non-establishment of report with regard to novelty, inventive step or industrial applicability

IV ☐ Lack of unity of invention

V ☒ Reasoned statement under Article 35(2) with regard to novelty, inventive step or industrial applicability; citations and explanations supporting such statement

VI ☐ Certain documents cited

VII ☐ Certain defects in the international application

VIII ☐ Certain observations on the international application

Date of submission of the demand	Date of completion of this report 19 APRIL 1999
Name and mailing address of the IPEA/US Commissioner of Patents and Trademarks Box PCT Washington, D.C. 20231	Authorized officer <i>James R. Matthews</i> EMANUEL TODD VOELTZ
Facsimile No. (703) 305-3230	Telephone No. (703) 305-2200

## INTERNATIONAL PRELIMINARY EXAMINATION REPORT

International application No.

PCT/US98/18948

## 1. Basis of the report

1. This report has been drawn on the basis of *(Substitute sheets which have been furnished to the receiving Office in response to an invitation under Article 14 are referred to in this report as "originally filed" and are not annexed to the report since they do not contain amendments):*

- ☒ the international application as originally filed.
- ☒ the description, pages 1-22 , as originally filed.  
pages NONE , filed with the demand.  
pages NONE , filed with the letter of \_\_\_\_\_  
pages \_\_\_\_\_ , filed with the letter of \_\_\_\_\_
- ☒ the claims, Nos. 1-25 , as originally filed.  
Nos. NONE , as amended under Article 19.  
Nos. NONE , filed with the demand.  
Nos. NONE , filed with the letter of \_\_\_\_\_  
Nos. \_\_\_\_\_ , filed with the letter of \_\_\_\_\_
- ☒ the drawings, sheets/fig 1-12 , as originally filed.  
sheets/fig NONE , filed with the demand.  
sheets/fig NONE , filed with the letter of \_\_\_\_\_  
sheets/fig \_\_\_\_\_ , filed with the letter of \_\_\_\_\_

2. The amendments have resulted in the cancellation of:

- ☒ the description, pages NONE
- ☒ the claims, Nos. NONE
- ☒ the drawings, sheets/fig NONE

3. ☐ This report has been established as if (some of) the amendments had not been made, since they have been considered to go beyond the disclosure as filed, as indicated in the ~~Supplemental Box~~ Additional observations below (Rule 70.2(c)).

4. Additional observations, if necessary:

NONE

## INTERNATIONAL PRELIMINARY EXAMINATION REPORT

International application No.

PCT/US98/18948

**V. Reasoned statement under Article 35(2) with regard to novelty, inventive step or industrial applicability; citations and explanations supporting such statement****1. STATEMENT**

Novelty (N)

Claims 1-25 YESClaims NONE NO

Inventive Step (IS)

Claims 1-25 YESClaims NONE NO

Industrial Applicability (IA)

Claims 1-25 YESClaims NONE NO**2 CITATIONS AND EXPLANATIONS**

Claims 1-25 meets the criteria set out in PCT Article 33(2)-(4), because the prior art does not teach or fairly suggest client means for storing at the personal computer an inventory of assets which are instances of the digital content, wherein each said asset is protected from unauthorized use by a digital wrapper requiring at least one key for unwrapping, in combination with the other limitation of the claims.

----- NEW CITATIONS -----

NONE

# PCT

## INTERNATIONAL SEARCH REPORT

(PCT Article 18 and Rules 43 and 44)

Applicant's or agent's file reference M-5386-02F	FOR FURTHER ACTION	see Notification of Transmittal of International Search Report (Form PCT/ISA/220) as well as, where applicable, item 5 below.
International application No. PCT/US98/18948	International filing date (day/month/year) 11 SEPTEMBER 1998	(Earliest) Priority Date 11 SEPTEMBER 1997
Applicant FAULT LINE TECHNOLOGY, INC		

This international search report has been prepared by this International Searching Authority and is transmitted to the applicant according to Article 18. A copy is being transmitted to the International Bureau.

This international search report consists of a total of 3 sheets.

☒ It is also accompanied by a copy of each prior art document cited in this report.

1. ☐ Certain claims were found unsearchable (See Box I).
2. ☐ Unity of invention is lacking (See Box II).
3. ☐ The international application contains disclosure of a nucleotide and/or amino acid sequence listing and the international search was carried out on the basis of the sequence listing
  - ☐ filed with the international application.
  - ☐ furnished by the applicant separately from the international application,
    - ☐ but not accompanied by a statement to the effect that it did not include matter going beyond the disclosure in the international application as filed.
  - ☐ transcribed by this Authority.
4. With regard to the title,
  - ☒ the text is approved as submitted by the applicant.
  - ☐ the text has been established by this Authority to read as follows:
5. With regard to the abstract,
  - ☒ the text is approved as submitted by the applicant.
  - ☐ the text has been established, according to Rule 38.2(b), by this Authority as it appears in Box III. The applicant may, within one month from the date of mailing of this international search report, submit comments to this Authority.
6. The figure of the drawings to be published with the abstract is:
  - Figure No. 2b
    - ☒ as suggested by the applicant.
    - ☐ because the applicant failed to suggest a figure.
    - ☐ because this figure better characterizes the invention.
  - ☐ None of the figures.

## INTERNATIONAL SEARCH REPORT

International application No.  
PCT/US98/18948

## A. CLASSIFICATION OF SUBJECT MATTER

IPC(6) : G06F 7/06, 17/60; H04R 9/00; H04L 9/00

US CL : 705/26; 380/25; 395/200.03

According to International Patent Classification (IPC) or to both national classification and IPC

## B. FIELDS SEARCHED

Minimum documentation searched (classification system followed by classification symbols)

U.S. : 705/26; 380/25; 395/200.03

Documentation searched other than minimum documentation to the extent that such documents are included in the fields searched

Electronic data base consulted during the international search (name of data base and, where practicable, search terms used)

APS

digital, vending, inventory, software, delivery

## C. DOCUMENTS CONSIDERED TO BE RELEVANT

Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
Y	US 5,758,327 A (GARDNER et al) 26 May 1998, col. 6, lines 1-13.	1-25
Y	VAISHALI GORADIA et al. Netbill 1994 Prototype, 1994, pages 1-16.	1-25
A	US 5,45,681 A (LEVINE et al) 28 April 1998, col. 5, lines 1-66	1-25



Further documents are listed in the continuation of Box C.



See patent family annex.

* Special categories of cited documents:	*T* later document published after the international filing date or priority date and not in conflict with the application but cited to understand the principle or theory underlying the invention
*A* document defining the general state of the art which is not considered to be of particular relevance	*X* document of particular relevance; the claimed invention cannot be considered novel or cannot be considered to involve an inventive step when the document is taken alone
*E* earlier document published on or after the international filing date	*Y* document of particular relevance; the claimed invention cannot be considered to involve an inventive step when the document is combined with one or more other such documents, such combination being obvious to a person skilled in the art
*I* document which may throw doubts on priority claim(s) or which is cited to establish the publication date of another citation or other special reason (as specified)	*Z* document member of the same patent family
*O* document referring to an oral disclosure, use, exhibition or other means	
*P* document published prior to the international filing date but later than the priority date claimed	

Date of the actual completion of the international search

12 NOVEMBER 1998

Date of mailing of the international search report

29 JAN 1999

Name and mailing address of the ISA/US  
Commissioner of Patents and Trademarks  
Box PCT  
Washington, D.C. 20231

Facsimile No. (703) 305-3230

Authorized officer

TODD VOELTZ

Telephone No. (703) 305-2200

## INTERNATIONAL SEARCH REPORT

International application No.  
PCT/US98/18948

C (Continuation). DOCUMENTS CONSIDERED TO BE RELEVANT

Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
A	US 5,809,144 A (SIRBU et al) 15 September 1998, col. 2, lines 4-62.	1-25
A	US 5,757,917 A (ROSE et al) 26 May 1998, col. 8, lines 1-67.	1-25



# RECEIVED NOTES TO FORM PCT/ISA/220

FEB 01 1999

These Notes are intended to give the basic instructions concerning the filing of amendments under Article 19. The Notes are based on the requirements of the Patent Cooperation Treaty, the Regulations and the Administrative Instructions under that Treaty. In case of discrepancy between these Notes and those requirements, the latter are applicable. For more detailed information, see also the PCT Applicant's Guide, a publication of WIPO.

In these Notes, "Article", "Rule" and "Section" refer to the provisions of the PCT, the PCT Regulations and the PCT Administrative Instructions, respectively.

## INSTRUCTIONS CONCERNING AMENDMENTS UNDER ARTICLE 19

The applicant has, after having received the international search report, one opportunity to amend the claims of the international application. It should however be emphasized that, since all parts of the international application (claims, description and drawings) may be amended during the international preliminary examination procedure, there is usually no need to file amendments of the claims under Article 19 except where, e.g. the applicant wants the latter to be published for the purposes of provisional protection or has another reason for amending the claims before international publication. Furthermore, it should be emphasized that provisional protection is available in some States only.

**What parts of the international application may be amended?**

Under Article 19, only the claims may be amended.

During the international phase, the claims may also be amended (or further amended) under Article 34 before the International Preliminary Examining Authority. The description and drawings may only be amended under Article 34 before the International Preliminary Examining Authority.

Upon entry into the national phase, all parts of the international application may be amended under Article 28 or, where Applicable, Article 41.

**When ?** Within 2 months from the date of transmittal of the international search report or 16 months from the priority date, whichever time limit expires later. It should be noted, however, that the amendments will be considered as having been received on time if they are received by the International Bureau after the expiration of the applicable time limit but before the completion of the technical preparations for international publication (Rule 46.1).

**Where not to file the amendments ?**

The amendments may only be filed with the International Bureau and not with the receiving Office or the International Searching Authority (Rule 46.2).

Where a demand for international preliminary examination has been/is filed, see below.

**How ?** Either by cancelling one or more entire claims, by adding one or more new claims or by amending the text of one or more of the claims as filed.

A replacement sheet must be submitted for each sheet of the claims which, on account of an amendment or amendments, differs from the sheet originally filed.

All the claims appearing on a replacement sheet must be numbered in Arabic numerals. Where a claim is cancelled, no renumbering of the other claims is required. In all cases where claims are renumbered, they must be renumbered consecutively (Administrative Instructions, Section 205(b)).

The amendments must be made in the language in which the international application is to be published.

**What documents must/may accompany the amendments ?**

**Letter (Section 205(b)):**

The amendments must be submitted with a letter.

The letter will not be published with the international application and the amended claims. It should not be confused with the "Statement under Article 19(1)" (see below, under "Statement under Article 19(1)").

The letter must be in English or French, at the choice of the applicant. However, if the language of the international application is English, the letter must be in English; if the language of the international application is French, the letter must be in French.

The letter must indicate the differences between the claims as filed and the claims as amended. It must, in particular, indicate, in connection with each claim appearing in the international application (it being understood that identical indications concerning several claims may be grouped), whether

- (i) the claim is unchanged;
- (ii) the claim is cancelled;
- (iii) the claim is new;
- (iv) the claim replaces one or more claims as filed;
- (v) the claim is the result of the division of a claim as filed.

The following examples illustrate the manner in which amendments must be explained in the accompanying letter:

1. [Where originally there were 48 claims and after amendment of some claims there are 51]:  
"Claims 1 to 29, 31, 32, 34, 35, 37 to 48 replaced by amended claims bearing the same numbers; claims 30, 33 and 36 unchanged; new claims 49 to 51 added."
2. [Where originally there were 15 claims and after amendment of all claims there are 11]:  
"Claims 1 to 15 replaced by amended claims 1 to 11."
3. [Where originally there were 14 claims and the amendments consist in cancelling some claims and in adding new claims]:  
"Claims 1 to 6 and 14 unchanged; claims 7 to 13 cancelled; new claims 15, 16 and 17 added." or  
"Claims 7 to 13 cancelled; new claims 15, 16 and 17 added; all other claims unchanged."
4. [Where various kinds of amendments are made]:  
"Claims 1-10 unchanged; claims 11 to 13, 18 and 19 cancelled; claims 14, 15 and 16 replaced by amended claim 14; claim 17 subdivided into amended claims 15, 16 and 17; new claims 20 and 21 added."

**"Statement under Article 19(1)" (Rule 46.4)**

The amendments may be accompanied by a statement explaining the amendments and indicating any impact that such amendments might have on the description and the drawings (which cannot be amended under Article 19(1)).

The statement will be published with the international application and the amended claims.

It must be in the language in which the international application is to be published.

It must be brief, not exceeding 500 words in English or if translated into English.

It should not be confused with and does not replace the letter indicating the differences between the claims as filed and as amended. It must be filed on a separate sheet and must be identified as such by a heading, preferably by using the words "Statement under Article 19(1)."

It may not contain any disparaging comments on the international search report or the relevance of citations contained in that report. Reference to citations, relevant to a given claim, contained in the international search report may be made only in connection with an amendment of that claim.

**Consequence if a demand for international preliminary examination has already been filed**

If, at the time of filing any amendments under Article 19, a demand for international preliminary examination has already been submitted, the applicant must preferably, at the same time of filing the amendments with the International Bureau, also file a copy of such amendments with the International Preliminary Examining Authority (see Rule 62.2(a), first sentence).

**Consequence with regard to translation of the international application for entry into the national phase**

The applicant's attention is drawn to the fact that, upon entry into the national phase, a translation of the claims as amended under Article 19 may have to be furnished to the designated/elected Offices, instead of, or in addition to, the translation of the claims as filed.

For further details on the requirements of each designated/elected Office, see Volume II of the PCT Applicant's Guide.

# PATENT COOPERATION TREATY

## PCT

### INTERNATIONAL PRELIMINARY EXAMINATION REPORT

(PCT Article 36 and Rule 70)

7  
REC'D 13 JUL 1999

WIPO PCT

Applicant's or agent's file reference M-5386-02F	FOR FURTHER ACTION See Notification of Transmittal of International Preliminary Examination Report (Form PCT/IPEA/416)	
International application No. PCT/US98/18948	International filing date (day/month/year) 11 SEPTEMBER 1998	Priority date (day/month/year) 11 SEPTEMBER 1997
International Patent Classification (IPC) or national classification and IPC IPC(6): G06F 7/06, 17/60; H04R 9/00; H04L 9/00 and US Cl.: 705/26; 380/25; 395/200.03		
Applicant FAULT LINE TECHNOLOGY, INC		

1. This international preliminary examination report has been prepared by this International Preliminary Examining Authority and is transmitted to the applicant according to Article 36.
2. This REPORT consists of a total of 3 sheets.
- ☐ This report is also accompanied by ANNEXES, i.e., sheets of the description, claims and/or drawings which have been amended and are the basis for this report and/or sheets containing rectifications made before this Authority. (see Rule 70.16 and Section 607 of the Administrative Instructions under the PCT).
- These annexes consist of a total of 0 sheets.

3. This report contains indications relating to the following items:

- I ☒ Basis of the report
- II ☐ Priority
- III ☐ Non-establishment of report with regard to novelty, inventive step or industrial applicability
- IV ☐ Lack of unity of invention
- V ☒ Reasoned statement under Article 35(2) with regard to novelty, inventive step or industrial applicability; citations and explanations supporting such statement
- VI ☐ Certain documents cited
- VII ☐ Certain defects in the international application
- VIII ☐ Certain observations on the international application

Date of submission of the demand	Date of completion of this report  19 APRIL 1999
Name and mailing address of the IPEA/US Commissioner of Patents and Trademarks Box PCT Washington, D.C. 20231	Authorized officer  James R. Matthews EMANUEL TODD VOELTZ
Facsimile No. (703) 305-3230	Telephone No. (703) 305-2200

**1. Basis of the report**

1. This report has been drawn on the basis of *(Substitute sheets which have been furnished to the receiving Office in response to an invitation under Article 14 are referred to in this report as "originally filed" and are not annexed to the report since they do not contain amendments):*

☒ the international application as originally filed.

☒ the description, pages 1-22 , as originally filed.

pages NONE , filed with the demand.

pages NONE , filed with the letter of \_\_\_\_\_.

pages \_\_\_\_\_ , filed with the letter of \_\_\_\_\_.

☒ the claims, Nos. 1-25 , as originally filed.

Nos. NONE , as amended under Article 19.

Nos. NONE , filed with the demand.

Nos. NONE , filed with the letter of \_\_\_\_\_.

Nos. \_\_\_\_\_ , filed with the letter of \_\_\_\_\_.

☒ the drawings, sheets/~~fig~~ 1-12 , as originally filed.

sheets/~~fig~~ NONE , filed with the demand.

sheets/~~fig~~ NONE , filed with the letter of \_\_\_\_\_.

sheets/~~fig~~ \_\_\_\_\_ , filed with the letter of \_\_\_\_\_.

2. The amendments have resulted in the cancellation of:

☒ the description, pages NONE .

☒ the claims, Nos. NONE .

☒ the drawings, sheets/~~fig~~ NONE .

3. ☐ This report has been established as if (some of) the amendments had not been made, since they have been considered to go beyond the disclosure as filed, as indicated in the ~~Supplemental Box~~ Additional observations below (Rule 70.2(c)).

4. Additional observations, if necessary:

NONE

## INTERNATIONAL PRELIMINARY EXAMINATION REPORT

International application No.

PCT/US98/18948

**V. Reasoned statement under Article 35(2) with regard to novelty, inventive step or industrial applicability; citations and explanations supporting such statement****1. STATEMENT**

Novelty (N)	Claims <u>1-25</u>	YES
	Claims <u>NONE</u>	NO
Inventive Step (IS)	Claims <u>1-25</u>	YES
	Claims <u>NONE</u>	NO
Industrial Applicability (IA)	Claims <u>1-25</u>	YES
	Claims <u>NONE</u>	NO

**2. CITATIONS AND EXPLANATIONS**

Claims 1-25 meets the criteria set out in PCT Article 33(2)-(4), because the prior art does not teach or fairly suggest client means for storing at the personal computer an inventory of assets which are instances of the digital content, wherein each said asset is protected from unauthorized use by a digital wrapper requiring at least one key for unwrapping, in combination with the other limitation of the claims.

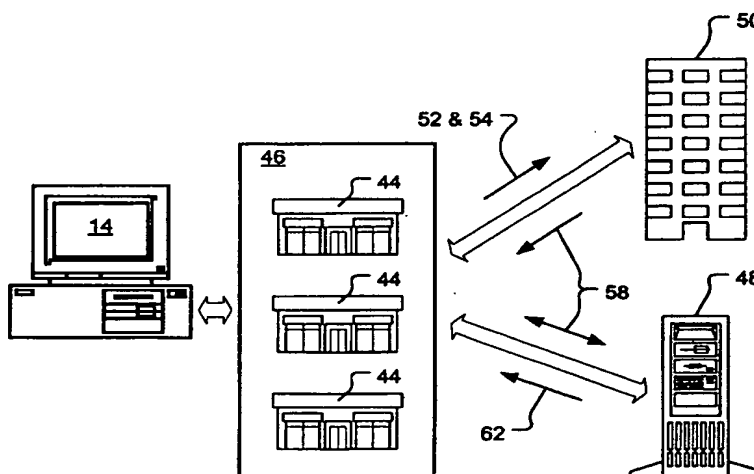
----- NEW CITATIONS -----  
NONE



## INTERNATIONAL APPLICATION PUBLISHED UNDER THE PATENT COOPERATION TREATY (PCT)

<b>(51) International Patent Classification <sup>6</sup> :</b> <b>G06F 7/06, 17/60, H04R 9/00, H04L 9/00</b>	<b>A1</b>	<b>(11) International Publication Number:</b> <b>WO 99/13398</b> <b>(43) International Publication Date:</b> 18 March 1999 (18.03.99)
<b>(21) International Application Number:</b> PCT/US98/18948 <b>(22) International Filing Date:</b> 11 September 1998 (11.09.98)  <b>(30) Priority Data:</b> 60/058,623                      11 September 1997 (11.09.97)      US  <b>(71) Applicant (for all designated States except US):</b> FAULT LINE TECHNOLOGY, INC. [US/US]; Suite 100 A, 380 El Pueblo Drive, Scotts Valley, CA 95066 (US).  <b>(72) Inventors; and</b> <b>(75) Inventors/Applicants (for US only):</b> PETERSON, Harold, L. [US/US]; 17300 Debbie Road, Los Gatos, CA 95033 (US). WILLIAMS, James, B. [US/US]; 11345 Empire Grade Road, Santa Cruz, CA 95060 (US).  <b>(74) Agents:</b> HUGHES, Michael, J. et al.; Intellectual Property Law Office of Michael J. Hughes, Suite 295, 1171 Homestead Road, Santa Clara, CA 95050 (US).		<b>(81) Designated States:</b> BR, CA, CN, IL, JP, US, European patent (AT, BE, CH, CY, DE, DK, ES, FI, FR, GB, GR, IE, IT, LU, MC, NL, PT, SE).  <b>Published</b> <i>With international search report.</i> <i>Before the expiration of the time limit for amending the claims and to be republished in the event of the receipt of amendments.</i>

**(54) Title:** DIGITAL CONTENT VENDING, DELIVERY, AND MAINTENANCE SYSTEM

**(57) Abstract**

A digital content vending machine, DCVM (10), in which a client (12) on a personal computer, PC (14), contains an infrastructure (16) and an inventory (18). The infrastructure (16) and inventory (18) may both be stored in a hard drive (20), or the inventory (18) may instead be stored on a removable media (24), such as a CD (16), DVD (28), or tape (30). The infrastructure (16) presents a graphical user interface on the client (12) which metaphorically resembles a village (46) containing a plurality of stores (44) operated by vendors (42). Customers (40) shop in the stores (44) by selecting assets (22), constituting the inventory (18), and sending money (52) and an identifier (54) to a clearing house (50) via a communications system such as telephone (118), private network (120), or the Internet (122). The clearing house (50) returns a key (58) used to at least partially remove a digital wrapper (60) protecting the asset (22) from unauthorized use. A master server (48) may also be provided to update the infrastructure (16) and inventory (18), and to provide additional keys (58) used to remove the digital wrappers (60).

**FOR THE PURPOSES OF INFORMATION ONLY**

Codes used to identify States party to the PCT on the front pages of pamphlets publishing international applications under the PCT.

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BR	Brazil	IL	Israel	MR	Mauritania	UG	Uganda
BY	Belarus	IS	Iceland	MW	Malawi	US	United States of America
CA	Canada	IT	Italy	MX	Mexico	UZ	Uzbekistan
CF	Central African Republic	JP	Japan	NE	Niger	VN	Viet Nam
CG	Congo	KE	Kenya	NL	Netherlands	YU	Yugoslavia
CH	Switzerland	KG	Kyrgyzstan	NO	Norway	ZW	Zimbabwe
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CM	Cameroon			PL	Poland		
CN	China	KR	Republic of Korea	PT	Portugal		
CU	Cuba	KZ	Kazakstan	RO	Romania		
CZ	Czech Republic	LC	Saint Lucia	RU	Russian Federation		
DE	Germany	LI	Liechtenstein	SD	Sudan		
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**DIGITAL CONTENT VENDING, DELIVERY, AND MAINTENANCE SYSTEM**

This application claims benefit of U.S. provisional application serial number 60/058,623, filed September 11, 1997.

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**TECHNICAL FIELD**

The present invention relates generally to the marketing functions of vending and delivery of digital content and services related thereto, and more particularly to interactive computer network systems for such marketing.

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**BACKGROUND ART**

Today we are seeing a merging of many products and services into digital formats. Some typical examples of such digital products are computer software; audio content, like music or audio-books; and audio-visual content, like videos and movies. For present  
15 purposes, the salient feature of such digital products is that they can often be treated as mere bags-of-bits (BOB's), with the underlying nature of the products ignored during most handling after creation and before use.

Somewhat less widely appreciated is that many services are now also digital to a considerable extent. For example, computer users today let applets run tests and communicate  
20 the results to providers for obtaining installation, upgrade, and problem diagnosis of operating system and applications software; computer game players send each other hints via e-mail; and Internet "telephone" and "radio" are emerging as replacements for specialized telephone and broadcast systems. Thus, often to a considerable extent services today can be reduced to digital communications, and can then also be treated as BOB's, in a somewhat  
25 more dynamic sense.

For more stable forms of such digital content, such as the products noted above, it has long been appreciated that the particular storage media used has become largely irrelevant. Tape, disk, and drum media are all common, as are physical, magnetic, and optical means of impressing digital content into them. Similarly, for digital services the channels of  
30 communication used have similarly become largely irrelevant. Electrical current through wires, light through fibers, and radiation through space are all common, and substantially interchangeable communications channels.

Of relatively recent advent are communications networks, particularly including



public networks like the Internet. Although access to such networks is still far from universal, such networks are increasing the trend towards the irrelevance of the underlying media used to store digital products and the medium used to communicate digital services. Accordingly, in the following discussion the collective term "digital content" is used.

5           Because networks are overwhelmingly computerized, and thus those most familiar already with computers can be expected to most easily appreciate and readily adopt network storage and delivery of digital content, examples in the context of personal computers will be primarily used (personal computer: "PC"; used here in the broad sense, because even most computers in business today are actually termed PC's). It should, however, at all times also  
10 be appreciated that the principles being discussed are valid for and extendable to other contexts.

Turning now to an example of how the potential of digital content is not adequately being employed, new PC's today are usually purchased with some specific task in mind, such as word-processing. However, often the customer also wants to try out new PC hardware and  
15 software capabilities, much like the child in us all likes to immediately play with a new toy. Further, when a consumer purchases a new PC he or she usually also wants to employ it for such intended and experimental tasks almost immediately. It thus is not surprising that studies show that new PC owners are twice as likely to purchase software, as compared to ones who have owned their computers for longer than three months.

20           Various vehicles for delivery of software for new PC's exist. For example, it can be obtained at the same time as a new PC, or by returning to the store for later purchase. Further, obtaining the software at the same time as the PC can be achieved as a collateral purchase, or it can be obtained as "bundled" software coming with the PC. Unfortunately, there are a number of problems with these methods of delivery.

25           The collateral purchase of software usually occurs only when the consumer knows exactly what he or she wants, or when the price is within the consumer's impulse purchase price range (i.e., relatively low in price). There are various reasons for this, but some typical ones include the divide and conquer approach to getting a complex system working (including even so-called turn-key PC's today), and the palatability of separating hardware  
30 and software costs (which are substantial, particularly together).

In theory, the bundled approach to software delivery seems quite desirable. The consumer gets pre-installed working software, and economy of scale keeps the price for this low. Unfortunately, theory and reality do not mesh well here, and the desire of PC

manufacturers today is to reduce the amount of bundled software. In surveys the reasons cited for this include cost (approx. \$20 per system; which is substantial in the low margin competitive field of hardware sales), lack of quality in the software offerings (so-called "shovelware"), and general customer dissatisfaction. In fact, one top-ten PC manufacturer has found that over 20% of its customer survey respondents sent their PC's back because the bundled software "didn't work."

Thus, later purchase of software (i.e., post initial PC sale) remains the overwhelming means by which consumers today obtain software for their PC's, but even this approach has problems which are legend. Obviously there is the awkwardness of a second purchase, or purchases, with the attendant issues of what is now current, where it is in stock, and whether the stores are open. There are also heightened compatibility problems, since the consumer is now back in the store and the PC is now at home or in the office. And there are customer service issues. Even if the consumer returns to the very same store where he or she bought the PC, and perhaps even the very same clerk, he or she is now treated as if the present software purchase is the total extent of the commercial relationship.

However, as noted above, there are emerging new trends in marketing itself. Computer software is one of the leading commodities which has become digital content. For example, less than 2% of all software sales were recorded in electronic distribution channels in 1996, but that figure is expected to increase rapidly. Studies now show that 1/3 of software publishers expect 1/2 of their sales volume to be delivered electronically within the next 12-18 months.

Unfortunately, today electronic distribution of computer software remains merely another form of "later purchase" of software. It does nothing about, and in some cases even exacerbates, the existing technical issues of installation, configuration, and compatibility. And it introduces a plethora of new commercial issues, such as consumer trust in the mechanisms used for transactions, protections for the intellectual property in manufacturer's software products, and legal mechanisms to address breakdowns in these.

Accordingly, from the above it follows that what is today needed is a new mechanism for the marketing of computer software and services. And, by implication, as additional forms of digital content become common as well, such new marketing mechanisms should be extendable to them as well.

## DISCLOSURE OF INVENTION

Accordingly, it is an object of the present invention to provide a new mechanism for the marketing of digital content.

Another object of the invention is to provide a mechanism for the marketing of digital  
5 content which substantially eliminates purchase-time communications of the digital content to the end consumers.

Another object of the invention is to provide a mechanism for the marketing of digital content which is substantially ambivalent to the underlying nature of the digital content.

And, another object of the invention is to provide a mechanism for the marketing of  
10 digital content which operates continuously, whenever consumers want and without need for the actual physical availability of vendor and financial intermediary parties.

Briefly, one preferred embodiment of the present invention is a system for marketing digital content on a personal computer. A communications system is provided to communicate between a client and a clearing house. The client resides on a user's personal  
15 computer and contains an inventory of assets, the digital content. The assets are protected from unauthorized use by a digital wrapper requiring at least one key for unwrapping. The client displays information about the inventory on the personal computer so that users can select particular assets. The client then transmits money representing payment for the selection and an identifier for it to the clearing house, which transmits back to the client a key  
20 associated with the selected asset. Once the client receives all of the required keys, the selection is unwrapped.

Briefly, a second preferred embodiment of the present invention is a method for marketing digital content on a personal computer. A pre-stored inventory containing a number of assets is provided on a user's personal computer. The assets are instances of the  
25 digital content and are protected from unauthorized use by a digital wrapper requiring at least one key for unwrapping. Information about the inventory is displayed on the personal computer and a user makes a selection representing a particular asset. Money, representing payment for the selection, is then transmitted along with an asset identifier to a clearing house, via a communications system. The clearing house then sends back a key. Again, once  
30 the client receives all of the required keys, the selection is unwrapped.

Briefly, a third preferred embodiment of the present invention is a client for marketing digital content on a personal computer. The client resides on a personal computer having a storage system suitable for storing an infrastructure engine and an inventory. The

infrastructure engine includes user and communications interfaces, and the inventory contains a number of assets which are each instances of the digital content. Each asset is protected from unauthorized use by a digital wrapper requiring at least one key for unwrapping.

5 An advantage of the present invention is that it provides a digital content marketing mechanism operating at the speed of digital electronics, yet which employs the conventional, time proven, widely understood, and trusted transactional interrelation of consumer, financial intermediary, and vendor.

Another advantage of the invention is that it in many cases it can provide popular sizable instances of digital content to its consumers much more rapidly than existing systems. 10 Since the invention permits storage of a substantial inventory of the digital content locally, the communications delay inherent in transmission of large BOB's (bags-of-bits) is eliminated when a desired item is locally "in stock."

Another advantage of the invention is that it generally handles digital content generically as BOB's, but does permit optional inclusion of content specific after-receipt 15 handling for specific types digital content.

Another advantage of the invention is that it may be entirely automated and may employ communications and outside services which may also be entirely automated. Because the invention uses communications services which are always available, users never have to travel to a conventional market location, i.e., another geographic point. And because the 20 outside services are always available, e.g., financial intermediaries, or inventory information and update providers, the users of the invention may employ it even when conventional markets are closed.

Another advantage of the invention is that it may employ a graphical user interface which users of conventional marketing mechanisms readily understand and find intuitive to 25 learn and use. For example, the user interface may present a village containing stores having aisles stocked with digital content assets, which the user selects and places in a shopping cart until a check-out operation is used to complete purchase. The village provides a unifying geographic metaphor, while the stores can provide either asset category or asset source metaphors. The stores may advertise and carry out commerce at various levels of directness, 30 and particularly by easily providing several audio and visual channels in each. They can thus feature the three main activities of shopping for digital products, viewing events (a digital service), and communicating (also a digital service) in chat and learning sections.

Another advantage of the invention is that it is economical for all involved. The

vendors may easily and cheaply set up stores, since no real world physical fixtures and extensively repetitive stock of inventory is required. Only a master copy of an asset need be stored in the inventory, not multiple copies of such (and a vendor will never run out of copies). The financial intermediaries can centralize and operate using widely available communications mediums, rather than having to operate extensive distributed service outlets. And, ultimately, via market competition, some portion of the reductions in operating costs caused by the above will be passed on to the end users, the consumers.

And, another advantage of the invention is that it may include varying levels and strengths of protection for intellectual property rights embodied in the assets, to provide confidence to the suppliers of the assets.

These and other objects and advantages of the present invention will become clear to those skilled in the art in view of the description of the best presently known mode of carrying out the invention and the industrial applicability of the preferred embodiment as described herein and as illustrated in the several figures of the drawings.

#### BRIEF DESCRIPTION OF THE DRAWINGS

The purposes and advantages of the present invention will be apparent from the following detailed description in conjunction with the appended drawings in which:

FIGS. 1a-b are basic stylized depictions of how the invention may reside in a users personal computer;

FIGS. 2a-b are basic stylized depictions of the business model used by the invention;

FIG. 3 is a detailed block diagram of a suitable architecture for the invention;

FIG. 4 is a block diagram depicting a functional overview of the invention;

FIG. 5 is a block diagram depicting a navigational overview of portions of the invention which reside in a client computer system;

FIG. 6 is a depiction of a top view, or “village” view, presented by a graphical user interface (GUI) suitable for use on the client computer system;

FIG. 7 shows a store GUI view, accessible via the GUI in FIG. 6;

FIG. 8 shows an asset GUI view, accessible via the store view in FIG. 7;

FIG. 9 shows a purchase summary and confirmation GUI view, i.e., a “check-out” view, accessible via either the store view in FIG. 7 or the asset view in FIG. 8;

FIGS. 10a-f show a search GUI views accessible via the GUI views in FIG. 6-8, where FIG. 10a depicts an asset name based search, FIG. 10b depicts a provider name based

search, FIG. 10c depicts the search of FIG. 10b expanded to include particular assets from a specific provider, FIG. 10d depicts a category based search, and FIG. 10e depicts an overview search based on a village map metaphor; and

FIG. 11 is a block diagram depicting a hierarchical overview of an implementation of a master server application using access via the Internet.

### BEST MODE FOR CARRYING OUT THE INVENTION

A preferred embodiment of the present invention is a digital content vending "machine" ("DCVM"). As illustrated in the various drawings herein, a form of this preferred embodiment of the inventive device is depicted by the general reference character 10.

The DCVM 10 may be advantageously viewed using two analogies. The first of these, which is alluded to by its label, is the vending machine. This analogy serves well for providing a general overview of the invention as a system for vending digital content. The second analogy is the village square, which the inventors use for the graphical user interface (GUI) of the invention's preferred embodiment. This village square analogy serves particularly well for giving users an easily grasped and usable perception of the invention as a system for purchasing digital content.

A conventional vending machine, such as a coffee machine, for example, will sell its primary commodity (coffee), but then often also sell parallel market items, like tea and soup, and dispense optional items, like cream and sugar. Similarly, the DCVM 10 sells as its primary commodity digital products, but it also may sell related information and services for such, and also dispense customer support and access to communications with like minded consumers. Thus, the DCVM 10 provides both digital products and digital services, i.e., digital content.

The DCVM 10 may be implemented to resemble a conventional town center or village square (i.e., a commercial hub, similar to a shopping mall today). In such a real place there will typically be shops or stores catering to different tastes, income levels, professions, ages, etc. There will be stores that provide primarily goods, and others that provide primarily services. There typically will also be diverting entertainments, and areas set aside simply for communications with those sharing similar interests. And there usually will be directory plaques or information kiosks to help find where things are at and to assist in getting to them. As products and services increasingly become digital, this village square analogy is readily extendable into the DCVM 10 as now described.

FIGS. 1a-b present how the client 12, i.e. a client application, resides on a user's personal computer (PC 14) and contains both an infrastructure 16 and an inventory 18. The infrastructure 16 is an engine that handles the functionality of the DCVM 10, and the inventory 18 is the local collection of assets 22 of merchandise or units of service.

5 The infrastructure 16 is relatively static. Like most software applications, it perhaps merits an occasional upgrade as new features become available, but otherwise it is generally installed and left alone. It is anticipated that the infrastructure 16 will usually be stored on a local hard drive 20, although in some case a hard drive 20 on a local area network (LAN; not shown) may also be acceptable. Keeping the infrastructure 16 local insures good overall  
10 DCVM 10 responsiveness.

In contrast, the inventory 18 is relatively dynamic, potentially including assets 22 such as computer software products, music, video, and anything else which can be reduced to digital format and electronically transmitted and stored. The inventory 18 may be loaded on a local device, or it may also be accessible over a LAN having an appropriate bandwidth, since  
15 storage capacity and transfer rate are more important than responsiveness for it.

In FIG. 1a both the infrastructure 16 and the inventory 18 are depicted residing together in fixed storage in the PC 14. Today such fixed storage will typically be hard drives 20 (also sometimes termed a "fixed drive"), but as other large capacity and fixed in place storage means become common they may be used instead.

20 FIG. 1b depicts how the infrastructure 16 may reside in fixed storage, but the inventory 18 instead reside in a removable media 24 which is accessible by the PC 14. Some common current examples of such removable media 24 are CD 26, DVD 28, and tape 30, but still others are easily possible.

In present embodiments of the DCVM 10 which are hard drive 20 delivered  
25 approximately one to four gigabytes of storage are used. Of this the infrastructure 16 is roughly 50-100 megabytes in size and the inventory 18 takes up the balance. For CD 26 delivered embodiments only about 600 megabytes are used for the inventory 18. However, as larger capacity hard drives 20 and higher capacity removable media, like DVD's 28, become widely available the infrastructure 16 and particularly the inventory 18 may be made larger,  
30 as desired.

In one preferred embodiment, initial delivery of the infrastructure 16 is on the hard drives 20 of new PC's 14. However, the DCVM 10 may also be "delivered" on a new hard drive 20 used for upgrading an existing PC 14. Or it may even be delivered via conventional

software installation by loading it from removable media 24 into the PC 14, or by downloading it from an online source and then installing it (a newer installation technique becoming common today). Initial delivery of the inventory 18 may similarly be in pre-loaded format on the hard drive 20, or by provision on removable media 24 which is then placed as  
5 needed into the PC 14 for access by the infrastructure 16 (typically depending upon the capacity of the hard drive 20).

Of course, like in real world stores, the inventory 18 of the DCVM 10 needs to be replenished as sales occur, updated as new versions become available, and expanded as suppliers change and new offerings become available. Therefore, the DCVM 10 may be  
10 maintained and updated using intelligent push technology over modern networks, like the Internet. Such push technology (e.g., compatible with ACTIVE DESKTOP, TM Microsoft Corporation, and NETCASTER, TM Netscape Corporation) may also be used to provide a one-to-one buying and selling experience for users, and to allow individual preferences to be collected and catered to without need of human intervention.

FIG. 2a depicts, in simplified form, the business model used by the inventive DCVM  
15 10. The end users are termed customers 40 and those entities providing the digital content are termed vendors 42. The vendors 42 operate stores 44 (a term used broadly to denote a point of supply for any digital content, regardless of whether overtly commercial in nature). A graphical user interface (GUI), termed the village 46, is used to present collection of the  
20 stores 44 as a virtual setting in which the vendors 42 vend and the customers 40 consume. The stores 44 in the village 46 advertise and carry out commerce at various levels of directness, and particularly through several audio and visual channels in each. It is expected that each store 44 typically will feature three main activities: shopping for digital content, viewing events, and communicating.

FIG. 2b depicts a more complete version of the business model. In addition to their  
25 local presence, the vendors 42 are also collectively represented on a master server 48, and all can invoke the assistance of a financial intermediary termed a clearing house 50. The clearing house 50 facilitates complex purchase scenarios, permits large numbers of stores 44, and more dynamically provides service to both the customers 40 and the vendors 42.

30 In a typical example purchase scenario, a customer 40 transmits money 52 and an identifier 54 to the clearing house 50. The clearing house 50 then credits the account of the particular vendor 42, and transmits back to the customer 40 a key 58. Next, usually automatically under control of the infrastructure 16, the customer 40 sends this key 58, or



part of it, on to the master server 48, which sends back another key 58 (the keys 58 are typically all unique). Again automatically, if desired, the infrastructure 16 uses this second key 58 to digitally “unwrap” an asset 22 of inventory 18, which has now been “purchased.” Since the money 52, identifier 54, and the keys 58 can all be relatively small, compared to the  
5 asset 22 being purchased (typically many megabytes in size), even transactions in very sizable digital content can be carried out quite quickly.

Of course, simpler purchase scenarios are possible. The customer 40 might deal directly and entirely with the master server 48. However, at least for the near future, there is no reason to expect that customers 40 and vendors 42 will feel secure without some “online”  
10 commercial intermediary such as the clearing house 50. Alternately, if the asset 22 is already part of the inventory 18, and if the vendor 42 completely trusts the clearing house 50, and if the clearing house 50 is willing to carry appropriate keys 58, the key 58 sent back from the clearing house 50 may be made suitable for directly digitally unwrapping the asset 22. However, since some communications already must take place anyway, and since that will  
15 often already be occurring over a medium such as the Internet, there is relatively little burden added by the customer 40 to master server 48 communication legs to the transaction.

The keys 58 play an important security role. They unlock a digital wrapper 60 (not shown; but numbered for reference) protecting the asset 22 once it has been paid for. In most cases the vendors 42 will strongly want such protection, to suppress unauthorized copying of  
20 their intellectual property. The digital wrapper 60 may use simple serial number entry to enable or disable a reminder feature, or it may use soft or hard encryption (both conventional concepts). Alternately, the digital wrapper 60 may use what the inventors term a “two sector steal.”

In the two sector steal, embodiments of the inventive DCVM 10 that store the  
25 inventory 18 on a hard drive 20 have two disk sectors of information (an amount empirically found preferable by the inventors) initially omitted. Upon asset 22 purchase, data in the appropriate “stolen” sectors can be supplied, either as part of a key 58 itself, or via use of a key 58 to unlock sector data which has been present all along in an encrypted format. In this manner the asset 22 remains unusable until the missing parts are supplied, yet can be  
30 unwrapped reasonably quickly, particularly if the key is electronically communicated to the PC 14.

The two sector steal provides particular advantages to OEM suppliers of PC's 14 and upgrade hard drives 20. The assets 22 can be supplied entirely pre-installed and default

configured, but with the sectors stolen (note that sector stealing eliminates the need for bulk encryption). When such an asset 22 is then purchased the sectors are merely installed (or in place decrypted) and the asset 22 is immediately and assuredly ready for use, which will eliminate many technical support calls to the OEM suppliers. And when the customers 40 do  
5 have to seek help, the issue of who is to blame for the problem is substantially reduced, which greatly increases their willingness to pay for support and still hold the supplier in high regard.

For additional security, in addition even to the use of keys 58, at the option of the vendor 42 (perhaps under a contractual obligation with the actual software publisher), assets  
10 22 may be "machine bound" to a limited number of physical hard drives 20. For example, as discussed further below, even verbal delivery of keys 58 to customers 40 via the telephone can be used by the DCVM 10. Such keys 58 obviously must be manageable in size and directly enter able by the customers 40, yet it is highly desirable by the vendors 42 that the customers 40 not be able to use one key 58 to unwrap more than one copy of an asset 22.  
15 This is easily provided for if the keys 58 are each specifically related to some relatively unique indicia on the hard drives 20. A Help/About menu access in the village 46 can provide a short code based upon such a unique indicia, and a customer 40 can then enter such a code with a telephone touch-tone pad to receive a key 58 which only unwraps an instance of the particular asset 22 on their hard drive 20. In this manner, each asset 22 purchased from the  
20 DCVM 10 may be restricted from even highly skilled and determined efforts at unauthorized use.

The keys 58 may also play an important commercial role, facilitating payment and accountability of all parties involved. They may act as customer 40 receipts for payment, and vendor 42 vouchers for payment. Assuming that unique keys 58 are used and are retired after  
25 one complete transactional cycle, if the a key 58 is ever lost it can simply be reissued, since it will only work once and then for only its intended purpose. As noted above, use of a second key 58 is optional, but much can be gained by doing so. This permits the vendor 42 to closely track its market, and, more importantly, keeping the vendor 42 in the "loop" permits better customer 40 support. For example, say that a customer 40 starts a purchase scenario for an  
30 asset 22 which is in the local inventory 18 in version 4.10, but the master server 48 now has a newer version 4.15 of that asset 22 in stock. Rather than simply return a key for version 4.10, an offer can be communicated to the customer 40 to (1) go ahead and send the key 58 for version 4.10, or (2) transmit version 4.15 of the asset 22 to update the local inventory 18 and

also send the key 58 which will unwrap it, or (3) cancel the transaction (perhaps to be resumed after the customer is mailed a CD 26 containing an updated inventory 18).

The master server 48 can also take an active role in maintaining the infrastructure 16 and the inventory 18, by send updates 62 to the PC 14 containing fixes and enhancements of the infrastructure 16 and new assets 22 for the local inventory 18. By using the master server 48 as a collector of preferences of the customer 40 to selective apply such updates 62 the inventory 18 can be particularly tailored to the preferences and statistical purchase history of the customer 40.

To assist the master server 48 in this role, customer 40 click (and key stroke) streams can be tracked on the client 12 running on the PC 14. This in addition to a substantially unique indicia for the client 12 can then be used with Internet push technology for determining and transmitting appropriately tailored updates 62, or at least prioritizing such updates 62. The indicia used may be a code pre-stored in a hard drive 20 or a removable media 24, or it may be generated on the first execution of the client 12, or it may be provided as a registration process on the master server 48.

FIG. 3 depicts a suitable architecture for implementing a full featured embodiment of the inventive DCVM 10. The client 12 runs on the PC 14 of the customer 40, a master application 70 runs on the master server 48, a clearing house application 72 runs on the clearing house 50, and a streaming media service 74 is provided.

The client 12 resides on the PC 14 in a layered structure. The lowest layer (hardware and BIOS layers in the PC 14 are not shown) is a suitable operating system (a client OS 76; e.g., WINDOWS 95 or WINDOWS 98, TM Microsoft Corporation of Redmond, Washington). The next layer includes the inventory 18, a village profile 78, and a preference log 80. Atop this is a layer formed by a village manager 82, which using the village profile 78 and preference log 80 permits tailoring for particular customer 40 needs and preferences. At a higher layer are a village interface 84 and an update sub-client 86. Since the village interface 84 itself needs updating from time to time, the update sub-client 86 needs to be in at least as high a layer. Atop this is a layer that includes an order entry interface 88, and client protocols 90 (e.g., Marimba, BackWeb, and/or Intervu tuners for use with the Internet) for communications. Finally, within the client 12, is a communications layer which includes a telephone module 92, a private network module 94, and an Internet module 96 for respectively accessing these mediums of communication.

The master application 70 similarly resides in a layered structure on the master server

48. The lowest layer (again hardware and BIOS layers are not shown) is a suitable operating system (a server OS 98; e.g., WINDOWS NT, TM Microsoft Corporation of Redmond, Washington). Atop this are a master interface 100; a profile database 102, from which portions transmitted to a client 12 become stores 44; and a master inventory 104, from which portions transmitted to a client 12 become assets 22 in the inventory 18. The next layer includes a financial peer 106 (discussed further presently) and an update sub-server 108. Atop this is a layer including an order interface 110 and server protocols 112 (e.g., a Marimba or BackWeb transmitter for use with the Internet). Finally, within the master application 70, is a communications layer which includes a telephone module 92, a private network module 94, and an Internet module 96.

The clearing house application 72 is run by the clearing house 50, and thus effectively is also a server. It also has as a lowest layer a suitable operating system (another server OS 98). Atop this are financial modules 114, which handle services like anti-fraud, pre-authorization, reporting, etc. And atop this is a financial peer 106, for communicating directly with the equivalent in the master application 70.

The streaming media service 74 has a suitable server OS 98 which supports an audio-visual database 116, atop that server protocols 112 (e.g., an Intervu transmitter for use with the Internet), and also an Internet module 96.

The client 12 communicates with the master application 70 via either telephone 118 (touch-tone entry or using voice recognition, and pre-recorded or generated message replies), a private network 120, or the Internet 122. Notably, the first two of these reach customers 40 who are not yet on the Internet 122 (still about 60% of current PC 14 owners according to some surveys).

If a telephone 118 is used (say to an 800 number), the customer 40 may manually enter credit card information on the tone pad, and then hear recited back a simple key 58 which is used to unwrap the asset 22 purchased (of course, this could also be a conventional verbal human transaction, but such are inefficient). The key 58 may be entered by the customer 40 at the PC 14 either as it is received, or it may be written down and used later when the customer 40 is off the telephone 118. If a private network 120 is used, the infrastructure 16 may alternately automatically unlock the purchased asset 22, the customer 40 may still note the key 58 (presumably a simpler one) for later manual entry. If the Internet 122 is used, the infrastructure 16 will automatically use the key 58 to unwrap the asset 22 now purchased, and the key can accordingly be larger and more complex. It should also be

appreciated that groups of customers 40 anywhere on a local network can also use the private network 120 and the Internet 122 variations.

In FIG. 3 the master application 70 and the clearing house application 72 are depicted as connected via a dedicated link 124, i.e., all commercial transactions go physically through the master server 48, but with minimal involvement of the master application 70 itself. This provides for universal access by the client 12 via the master application 70, even over the telephone 118 or private network 120. This also provides for very high security, but that may be dispensed with as alternate security means and confidence in them become widespread, perhaps soon with secured communications over the Internet 122.

FIG. 4 is a block diagram depicting a functional overview of the inventive DCVM 10. The client 12 is typically installed onto the hard drive 20 of a PC 14 by either an original equipment manufacturer (OEM) (step 130) or loaded by a potential customer 40 (step 132) from a removable media 24, such as a CD 26. The client 12 then contains the infrastructure 16, which provides the GUI of the village 46 to the customer 40, and which is the engine that presents the stores 44 and accesses an inventory database 134 and the inventory 18 itself (either on the hard drive 20 or still on the removable media 24).

As an aside, the impression may have been conveyed that the stores 44 always reside on the hard drive 20 as part of the infrastructure 16. However, while often desirable, this need not always be the case. Since the DCVM 10 permits addition and deletion of stores 44, and since large number of stores 44 may be provided, general access to particularized sub-sets of the inventory 18 may be accomplished by putting only popular stores 44 onto the hard drive 20, and leaving the rest on the removable media 24. Further, as the customer 40 deletes some stores 44 and as the village 46 accumulates actual usage information, the stores 44 actually on the hard drive 20 can be changed.

For local updating of the client 12 after installation, particularly for updating the sizable inventory database 134 and the inventory 18 (say if it is stored on a hard drive 20), additional removable media 24, such as CD's 26 or DVD's 28, may later have their contents copied into the PC 14 (step 136). However, this can be reduced considerably, or even eliminated, if a suitable communications means is available.

Once the client 12 is installed, communications with the master application 70 can ensue, directly from the customer 40 through the infrastructure 16 and indirectly from the inventory database 134 and the inventory 18 (as depicted in FIG. 4 in uniformly dashed lines). The master application 70 and the clearing house application 72 are also depicted as

able to directly communicate. Further, communications from technical support 138 can pass through the master application 70 to and from the client 12. Since a large percentage of PC's 14 on which the DCVM 10 will be loaded will employ step 130 (OEM loading), it is particularly anticipated that this will facilitate access to OEM supplied technical support 138.

5           The customer 40 can also request fulfillment of orders for hard goods 140 via the client 12. Such hard goods 140 may be ancillary to the inventory 18, e.g., manuals for computer software asset 22 in the inventory 18, or they may be entirely separate, i.e., permitting the DCVM 10 to optionally be used as a catalog server for entirely non-digital content as well.

10           However, the customer 40 is not restricted to only communicating via the client 12 to the master application 70. The customer 40 may still use a simple telephone, say using a toll free number, to verbally communicate with phone support 142, and via the phone support 142 to also access the technical support 138 (depicted in FIG. 4 in non-uniformly dashed lines). This particularly facilitates the customer 40 being able to get assistance when the client 12 is  
15           “broken” and to advise that something has gone awry in the master application 70.

FIG. 5 is a block diagram depicting a navigational overview of the client 12. At the highest level is the village 46, which has a village template 150 including a village video 152, village ad's 154, and a number of store controls 156 (combination button-icons). From the village 46 access is also available to a search feature 158, which provides a quick way to find  
20           particular assets 22 (described below), and to an extra assets feature 160 which provides access to digital content not presently in the inventory 18 (i.e., in the master inventory 104 on the master server 48). From the search feature 158 there is also access to this extra assets feature 160.

          The store controls 156 of the village 46 provide access to the stores 44. Each store 44  
25           has a store template 162, aisles 164, and a shopping cart 166. The store template 162 includes store data 168 (e.g., name, etc.); a store video 170, describing the store 44; and store ad's 172, analogous to traditional end-cap advertisements; optional Internet links 174 for the store 44, i.e., for alternately reaching the sponsoring vendor 42; optional promotional ad's 176, for particular assets 22, i.e., “hot deals”; and aisle controls 178.

30           The aisle controls 178 provide access to the aisles 164, usually with a plurality appearing for each store 44. Each aisle 164 has an associated aisle template 180.

          The aisle templates 180 each include a number of asset controls 182, each in turn associated with an asset template 184. An asset template 184 includes asset data 186 (e.g.,

name, provider, category, version, etc.), an asset price 188, an asset description 190, an asset video 192, an asset ad 194, a third-party opinion 196 (i.e., a review of the asset 22), and an asset link 198 pointing to where the particular asset 22 is stored in the inventory 18.

By appropriate customer 40 selection when viewing an asset template 184 appropriate information, such as the asset price 188 and the asset link 198, are sent to the shopping cart 166, a place where information identifying prospective asset 22 purchases accumulates prior to formal purchase. Later, back at the store 44 level, the customer 40 can then access the shopping cart 166 and invoke an order module 200 to selectively complete formal purchase of chosen assets 22 in the shopping cart 166.

FIG. 6 depicts a suitable village view 210 for presentation to the customer 40. A series of ad cells 212 are placed about the village view 210. These may contain either fixed or banner advertisements from the village ad's 154. The major features of the village view 210 are the store controls 156, each with respective store data 168 prominently displayed, and a centrally placed video display 214. Further provided, at the bottom of the village view 210, are a video control 216, to start/restart the village video 152 in the video display 214; a search control 218, which invokes features described below; a guarantee control 220, which invokes display in the video display 214 of business information about the parties operating the master application 70, the clearing house application 72, and the respective vendors 42; and a delete village control 222, to entirely eliminate the DCVM 10 from the PC 14.

FIG. 7 depicts a suitable store view 230 for presentation to the customer 40. The store data 168 (at least the store name) and the store ad 172 are displayed at the top. Below is a row containing the aisle controls 178. And below that row is an aisle sub-view 232, which changes depending upon which aisle control 178 is currently selected. The aisle sub-view 232 includes a video display 234, asset controls 182, an aisle update control 236, a next page control 238 (to display a subsequent view of assets, since aisles may often contain more than will fit on one view), and a delete aisle control 240. At the bottom of the store view 230 are the video control 216, to here start/restart playback of the store video 170; a promo control 242, to start/restart playback of the promotional ad's 176; the guarantee control 220; a links control 244, to display the Internet links 174 for the store 44; the search control 218; an update store control 246; a return to village control 248, to return to the village view 210; a checkout control 250; and a delete store control 252, to remove the present store 44 from the client 12.

FIG. 8 depicts a suitable asset view 260 for presentation to the customer 40.

Displayed at the top are the asset control **182** (here acting only as an icon, since it cannot be selected to go to another view), the asset data **186** (at least the asset name), and the asset price **188**. Below is an asset sub-view **262** which includes an asset display **264** and the asset ad **194** (typically a banner type ad, which “rotates” continuously).

5           At the bottom of the asset view **260** are a shopping cart control **266** (to add the present asset to the shopping cart **166**), the video control **216**, an opinion control **268**, the guarantee control **220**, the search control **218**, the checkout control **250**, a return to store control **270**, the return to village control **248**, and a delete asset control **272**.

10           Depending upon operation by the **customer 40**, the asset display **264** presents either the asset description **190** (the default), the asset video **192**, the third-party opinion **196**, or guarantee information.

FIG. 9 depicts a suitable checkout view **280** for presentation to the customer **40**. Included is an asset table **282** which displays information about all of the assets **22** presently in the shopping cart **166**. Across the top of the asset table **282** are column headings **284**,  
15           indicating availability options, e.g., “without hardgoods,” “with hardgoods,” and “media type.” Along the left side of the asset table **282** are row headings **286** containing respective asset names (from the asset data **186**). Depending upon which columns they are in, the cells of the asset table **282** contain asset prices **188** or availability options, and in some cases also function as controls.

20           For example, assuming the availability options listed above in the asset table **282** presented in FIG. 9, the topmost row **288** contains data only in cell **290** (the leftmost). Further, cell **290** contains an asset price **188** which is not highlighted (in FIG. 9 heavy cell outline designates highlighting). This situation depicts that the asset **22** in row **288** is only available without hardgoods, and that the customer **40** has not yet selected this cell to confirm  
25           that they do want to purchase this.

30           The middle row **292** in this example contains asset prices **188** both in cell **294** and in cell **296**, and cell **298** is highlighted and contains text describing a media type. This situation depicts that the asset **22** in row **292** is available both with and without hardgoods, at the respective prices, and that the “with hardgoods” option has already been selected by the customer **40** (as indicated by the highlighting of cell **296** rather than cell **294**). The customer **40** here may chose among multiple media types (as indicated by the presence of highlighting in cell **298**). Further, since cell **298** is highlighted, the customer **40** may operate it as a control, say with a mouse double-click, to cycle between the available media type choices.



The bottom row **300** in this example contains nothing in cell **302**, designating that this asset **22** always comes with hardgoods (say a manual); a price in cell **304** (un-highlighted, and thus as yet un-selected); and un-highlighted text in cell **306**. The absence of highlighting for a media type indicates that no choice is available, so the customer **40** should be particularly sure that they can use the media type being noted.

Also appearing in the checkout view **280** are a sub-total box **308**, a grand total box **310**, a sub-total control **312**, and a purchase control **314**. The sub-total box **308** displays a running total of the asset prices **188** for selected assets **22** in the asset table **282** (note that only one of the three displayed assets **22** is actually selected in the example, so only its price is used in the sub-total). By activating the sub-total control **312** the customer **40** requests display in the grand total box **310** of the amount in the sub-total box **308** plus applicable shipping costs and taxes (here the sub-total plus 8.25% tax and \$3.00 shipping and handling). Activating the purchase control **314** formally requests that purchase take place.

Across the bottom of the checkout view **280** are the guarantee control **220**, the return to store control **270**, and the return to village control **248**.

FIG. 10a-e are stylized depictions of the information presented to the customer **40** when the search control **218** is selected. A search view **320** then appears which includes an asset control **322**, a provider control **324**, a category control **326**, a map control **328**, a text entry box **330**, a character selection array **332**, and a list box **334**. In some cases the list box **334** can further include a sub-list **336** (FIG. 10c), and in one case the text entry box **330**, the character selection array **332**, and the list box **334** may all be replaced with a map sub-view **338** (FIG. 10e).

FIG. 10a shows the default of a search view **320**, i.e., a view first seen by the customer **40**. The asset control **322** is highlighted (shown with a heavy lining in the figure) to confirm to the customer **40** that the asset based variation of the search view **320** is currently active. The customer **40** may select a provider control **324**, a category control **326**, or a map control **328** to use other variations of the search view **320**. Or, if they have already done so, selecting the asset control **322** will return them to the variation of FIG. 10a.

In the asset based search view **320** of FIG. 10a, the customer **40** may either type initial letters of the asset name (as it appears in the asset data **186**) into the text entry box **330** (as depicted in FIG. 10a), or mouse click a first letter in the character selection array **332**. These operations scroll the list box **334**, which in this variation displays names for assets **22**. Alternately, the customer **40** can directly scroll the list box **334**. By appropriate choice,

perhaps as a setup option, selection of a particular entry in the list box 334 cause an associated asset 22 to be added to the shopping cart 166, or this can take the customer 40 to the asset view 260, with the selected asset 22 there displayed.

If the customer 40 selects the provider control 324 the search view 320 changes to the variation shown in FIG. 10b. Again letters can be entered in the text entry box 330 or mouse clicking may be used to select a first letter in the character selection array 332 to scroll the list box 334 (the case depicted in FIG. 10b), but now provider names are instead displayed for assets 22 in both the inventory 18 (the names as recorded in the asset data 186) and also the master inventory 104.

FIG. 10c shows how selection of a particular provider name in the list box 334 can then cause further display of a sub-list 336 to show assets 22 available from the selected provider. Highlighting, underlining (used in FIG. 10c), or some other convention may be used to distinguish which assets 22 are present locally in the inventory 18, and which are in the master inventory 104. As discussed for FIG. 10a, above, selection of a particular asset entry can be configured to take the user to the asset view 260 or add the selection to the shopping cart 166.

If the customer 40 selects the category control 326 the search view 320 changes to the variation shown in FIG. 10d. Again letters can be entered in the text entry box 330 or mouse clicking may select a letter in the character selection array 332 (the case depicted in FIG. 10d) to scroll the list box 334, but now it instead displays categories of assets 22 in both the inventory 18 and also the master inventory 104. Selection of a particular entry in the list box 334 presents the sub-list 336, only now containing assets by category, and moving to the asset view 260 or addition to the shopping cart 166 can proceed.

In keeping with the village 46 analogy, a map variation of the search view 320 may also be invoked, by selecting the map control 328. This variation is depicted in FIG. 10e, which has the text entry box 330, the character selection array 332, and the list box 334 all replaced with a map sub-view 338. The map sub-view 338 presents a graphic somewhat resembling a conventional map, but since geographic location need not be represented, what is instead displayed are general categories presented as regions encompassing related sub-categories. Here selecting a category or subcategory takes the customer 40 to an appropriate other view.

In the preferred embodiment, the DCVM 10 is a hybrid application that combines web content (HTML, Java, Shockwave, chat streams, etc.) and traditional C++ programming to

create a dynamic and engaging shopping environment in the setting of the stores 44 throughout the village 46. The DCVM 10 may employ features such as digital certificates, Active Movie and a content advisor system. The invention is also scalable, making it able to work in most current PC 14 environments. The inventor's preferred base hardware platform is a 90 MHz Pentium microprocessor with 16 MB of RAM, 50 MB of free hard drive space, video capability of 800x600 SVGA and 1 MB VRAM, a 16 bit sound system, a 4X CD-ROM drive, the client OS 76 previously described, an analog or ISDN telephone connection (or Ethernet network connection to a system having one of these), and Internet access software. Access to the Internet 122 is desirable, but optional. In addition to the above mentioned examples, various other modifications and alterations of the inventive DCVM 10 may be made without departing from the invention.

Up to this point discussion has primarily been of the client 12. This has been because the master application 70 may be substantially implemented using conventional client-server and hypertext markup-up language (HTML) techniques. For example, FIG. 11 is a hierarchical overview of an implementation of the master application 70 of the inventive DCVM 10, using access via the Internet 122. The client 12 accesses the master application 70 by connection to a hypothetical site at [www.master.com](http://www.master.com) ("master" is used here as a hypothetical site domain name). At an HTML home page 350, registered and non-registered clients 12 can enter here, as well as those accessing entirely other features 352 (although registered clients 12 will more typically go directly to desired lower level services). Alternately, accessing [www.master.com/view](http://www.master.com/view) invokes a browse module 354, so that the customer 40 using a registered client 12 can view extra assets 22 not in the inventory 18 of the client 12; accessing [www.master.com/buy](http://www.master.com/buy) invokes a purchase module 356, for customers 40 to directly purchase such non-local assets 22 and/or hard goods 140 from out of the master inventory 104; accessing [www.master.com/update](http://www.master.com/update) invokes an update module 358, to update the inventory 18 in the client 12; [www.master.com/comm](http://www.master.com/comm) invokes an issue service module 360, for support for issue resolution and access to frequently asked question (FAQ) lists; and [www.master.com/fix](http://www.master.com/fix) invokes a technical update module 362, to obtain bug fixes and updates of the infrastructure 16 in the client 12. Finally, also shown in FIG. 11 are a customer database 364, a log file 366, and a report generator 368, all of which may also be largely conventional in nature.

## INDUSTRIAL APPLICABILITY

The present DCVM 10 is well suited for customers 40 with personal computers (PC's 14) to shop at the stores 44 in the village 46. The customers 40 can browse for "best of class" software, learn new computer skills, and obtain the latest news or other information on topics of interest. It is anticipated that these digital content assets 22 will initially primarily be software and computer related services, but the underlying concept here easily extends to include music and video content, as consumers of such increasingly gain computer sophistication. For example, the stores 44 may provide top software titles (say the top 200, as determined by best seller lists), with some stores 44 specializing in children's interests, others in adult's interests, others in business interests, etc. Since top-selling (i.e., high desirability) assets 22 may be made available in the stores 44 virtually immediately, they are available at precisely the times that the customers 40 are most likely to buy -- right after they purchase a PC 14, or later as impulse or need directs. There is no driving to a store 44; the stores 44 are open twenty-four hours a day, seven days a week, 365 days a year. Shopping in the stores 44 is friendly and hassle free (e.g., there is no sales pressure); and delivery of assets 22 from the local inventory 18 is virtually instantaneous, is guaranteed, and is free. In sum, the customers 40 may receive superior service, gain confidence in, and have access to what they want (which as described below, can be pre-loaded, and even default configured, i.e., virtually assuring that it will work).

The present DCVM 10 is similarly well suited for the vendors 42. Traditional vendors 42 can easily set up stores 44 in the village 46 and concentrate on their product or service sales missions, leaving system management to the provider of the master server 48 and financial matters to the clearing house 50. Further, in the DCVM 10 the stores 44 can have potentially huge customer 40 traffic yet have very low operating cost. Thus, many additional and diverse potential vendors 42 may choose to operate stores 44 in the village 46.

The vendors 42 can also provide communications with shopkeepers, customer support, and technical support personnel in the stores 44. The DCVM 10 particularly lends itself to various marketing incentives for original equipment manufacturers (OEM's) of PC's 14. The system builders of PC's 14 can set up their own outlets and customer service centers (i.e., become vendors 42) in the village 46 shipped with the PC's 14 which they supply. They can also use the inherent push technology of the Internet 122 to keep these current and to promote special offers, upgrades, rebates, or software service programs. Securing a spot in the village 46 enables system builders to establish and maintain a channel of communications

between themselves and their individual customers 40. Thus suppliers can easily enter the software business profitably and create an annuity stream that can continue for years. To “boot strap” the customers 40 into this new manner of commerce, one store 44 can even sell Internet subscription and setup.

5           The present DCVM 10 is similarly well suited for maintaining the traditional roles of the financial and governmental sectors, which are major concerns today in Internet based commerce. All transactions can be screened for fraud by the clearing houses 50, which may be operated by leading members of the financial industry. To ease commerce via licensing and to minimize disputes, or easily resolve those that do occur, the DCVM 10 may conform  
10       to the buying and license management schemes as defined by the Software Publisher's Association, thus assuring compliance with industry standards for credit card and intellectual proprietary protection. Finally, to facilitate governmental regulatory and taxation roles, the master server 48 and the clearing house 50 are highly audit able.

          The key to the inventive DCVM 10 being able to function as described above is that it  
15       is stored in the PC 14 of the customer 40, thus bringing a plethora of digital content deliverable goods and services from a wide variety of vendors 42 directly to the customer 40. Accordingly, wide and rapid acceptance of the DCVM 10 can be expected.

          In addition to the above mentioned examples, various other modifications and alterations of the inventive DCVM 10 may be made without departing from the invention.  
20       Accordingly, the above disclosure is not to be considered as limiting and the appended claims are to be interpreted as encompassing the true spirit and the entire scope of the invention.

## IN THE CLAIMS

What is claimed is:

- 1 1. A system for marketing digital content on a personal computer, comprising:
  - 2 communications means for communicating over a communications medium;
  - 3 client means for:
    - 4 storing at the personal computer an inventory of assets which are
    - 5 instances of the digital content, wherein each said asset is protected from
    - 6 unauthorized use by a digital wrapper requiring at least one key for
    - 7 unwrapping,
    - 8 displaying on the personal computer information about said inventory,
    - 9 accepting from a user of the personal computer a selection representing
    - 10 a particular said asset,
    - 11 transmitting money representing payment for said selection and an
    - 12 identifier associated with said selection, via said communications means,
    - 13 receiving all said keys required for unwrapping said selection, via said
    - 14 communications means, and
    - 15 unwrapping said digital wrapper protecting said selection; and
    - 16 clearing house means for:
      - 17 receiving said money and said identifier from the personal computer,
      - 18 via said communications means, and
      - 19 transmitting one said key associated with said selection back to the
      - 20 personal computer.- 1 2. The system of claim 1, further comprising:
  - 2 master server means for:
    - 3 receiving said one said key as a first said key, via said communications
    - 4 means; and
    - 5 transmitting a second said key back to the personal computer, wherein
    - 6 both said first said key and said second said key are together required to
    - 7 unwrap said digital wrapper protecting said selection.

- 1 3. The system of claim 2, wherein said master server means is further for transmitting  
2 updates to said information about said assets and to said inventory of said assets to the  
3 personal computer.
- 1 4. The system of claim 3, wherein:  
2 said client means is further for:  
3 creating a user profile based upon said user's inputs on the personal  
4 computer, and  
5 transmitting said user profile and a unique indicia to said master server  
6 means; and  
7 said master server means is further for tailoring said updates based upon said  
8 user profile.
- 1 5. The system of claim 1, wherein said communication medium is a member of the set  
2 consisting of telephone systems, local area networks, and wide area networks.
- 1 6. The system of claim 1, wherein said communication medium is the internet.
- 1 7. The system of claim 1, wherein said client means stores said inventory in a storage  
2 means which includes at least one member of the set consisting of hard drives and removable  
3 media systems
- 1 8. The system of claim 7, wherein said storage means includes a said removable media  
2 system and said removable media system is a member of the set consisting of CD drives,  
3 DVD drives, and magnetic tape drives.
- 1 9. The system of claim 7, wherein said storage means includes a said hard drive and a  
2 sector steal scheme is used in said digital wrappers protecting said assets.
- 1 10. The system of claim 7, wherein:  
2 said storage means includes a pre-stored and substantially unique indicia; and  
3 at least one said key is coded to work only with said unique indicia, so that a  
4 said key issued to unwrap a said asset on a particular said storage means may not also

5           be used to unwrap a same said asset present on a different said storage means.

1   11.    The system of claim 1, wherein said digital wrapper employs a member of the set  
2   consisting of key-required-activation and key-required-decryption.

1   12.    A method for marketing digital content on a personal computer, comprising the steps  
2   of:

- 3           a)     providing on the personal computer a pre-stored inventory containing a  
4           plurality of assets, wherein said assets are instances of the digital content and are  
5           protected from unauthorized use by a digital wrapper requiring at least one key for  
6           unwrapping;  
7           b)     displaying on the personal computer information about said inventory;  
8           c)     accepting from a user of the personal computer a selection representing a  
9           particular said asset;  
10          d)     transmitting money representing payment for said selection and an identifier  
11          associated with said selection from the personal computer to a clearing house, via a  
12          communications system;  
13          e)     receiving at least one key associated with said selection at the personal  
14          computer; and  
15          f)     unwrapping said digital wrapper protecting said selection using all said keys  
16          required for said selection.

1   13.    The method of claim 12, wherein:

2           step (e) includes the sub-steps of:

- 3           1)     receiving at the personal computer a first said key from said clearing  
4           house;  
5           2)     transmitting from the personal computer said first said key to a master  
6           server, via said communications system; and  
7           3)     receiving back at the personal computer a second said key from said  
8           master server.



- 1 14. The method claim 12, wherein step (b) through step (f) are performed using a  
2 graphical user interface presents said assets metaphorically as merchandise and units of  
3 service in aisles of stores.
- 1 15. The method of claim 12, wherein said graphical user interface further presents said  
2 stores metaphorically as a member of the set consisting of villages, town squares, shopping  
3 centers, and malls.
- 1 16. A client for marketing digital content on a personal computer, comprising:  
2 an infrastructure engine including a user interface and a communications  
3 interface;  
4 an inventory including a plurality of assets which are each instances of the  
5 digital content, wherein each said asset is protected from unauthorized use by a digital  
6 wrapper requiring at least one key for unwrapping; and  
7 storage means for containing said infrastructure engine and said inventory.
- 1 17. The client of claim 16, wherein said user interface graphically presents metaphorical  
2 stores in which said inventory is represented as merchandise and units of service in aisles.
- 1 18. The client of claim 17, wherein said user interface further graphically presents said  
2 stores as a metaphorical member of the set consisting of villages, town squares, shopping  
3 centers, and malls.
- 1 19. The client of claim 16, wherein said communications interface operates with at least  
2 one member of the set consisting of telephone systems, local area networks, and wide area  
3 networks.
- 1 20. The client of claim 16, wherein said communications interface operates with the  
2 internet.
- 1 21. The client of claim 16, wherein said inventory is stored in said storage means in a  
2 hard drive and said digital wrapper uses a sector steal scheme.

1 22. The client of claim 16, wherein said inventory is stored in said storage means in a  
2 removable media system and said digital wrapper uses a member of the set consisting of key-  
3 required-activation and key-required-decryption.

1 23. The client of claim 16, wherein said inventory is stored in said storage means in a  
2 removable media system which uses a member of the set consisting of CD's, DVD's, and  
3 magnetic tape.

1 24. The system of claim 16, wherein:  
2               said storage means includes a pre-stored and substantially unique indicia; and  
3               at least one said key is coded to work only with said unique indicia, so that a  
4               said key issued to unwrap a said asset on a particular said storage means may not also  
5               be used to unwrap a same said asset present on a different said storage means.

1 25. The client of claim 16, wherein said digital wrapper requires at least two said keys, so  
2 that multiple parties may each respectively and selectively control unwrapping of said assets.

1/12

FIG. 1a

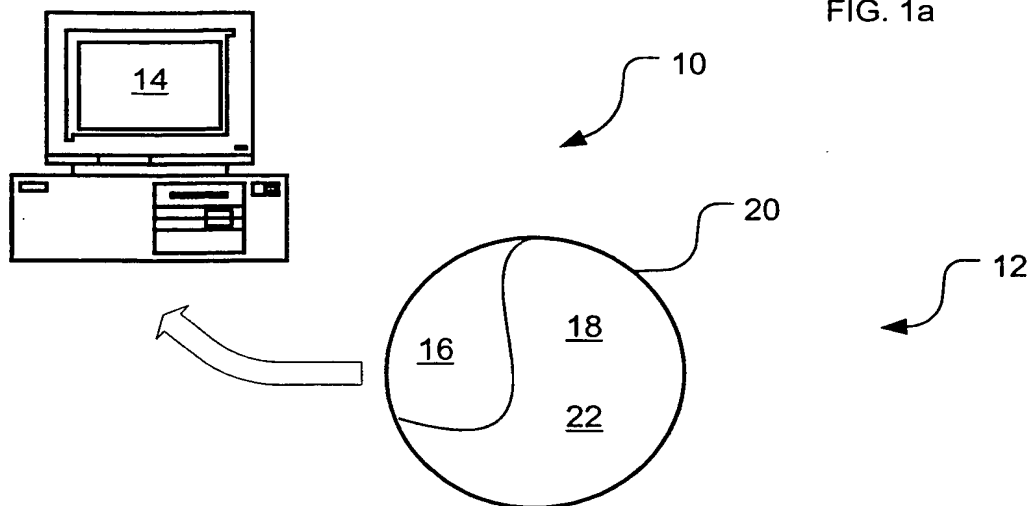
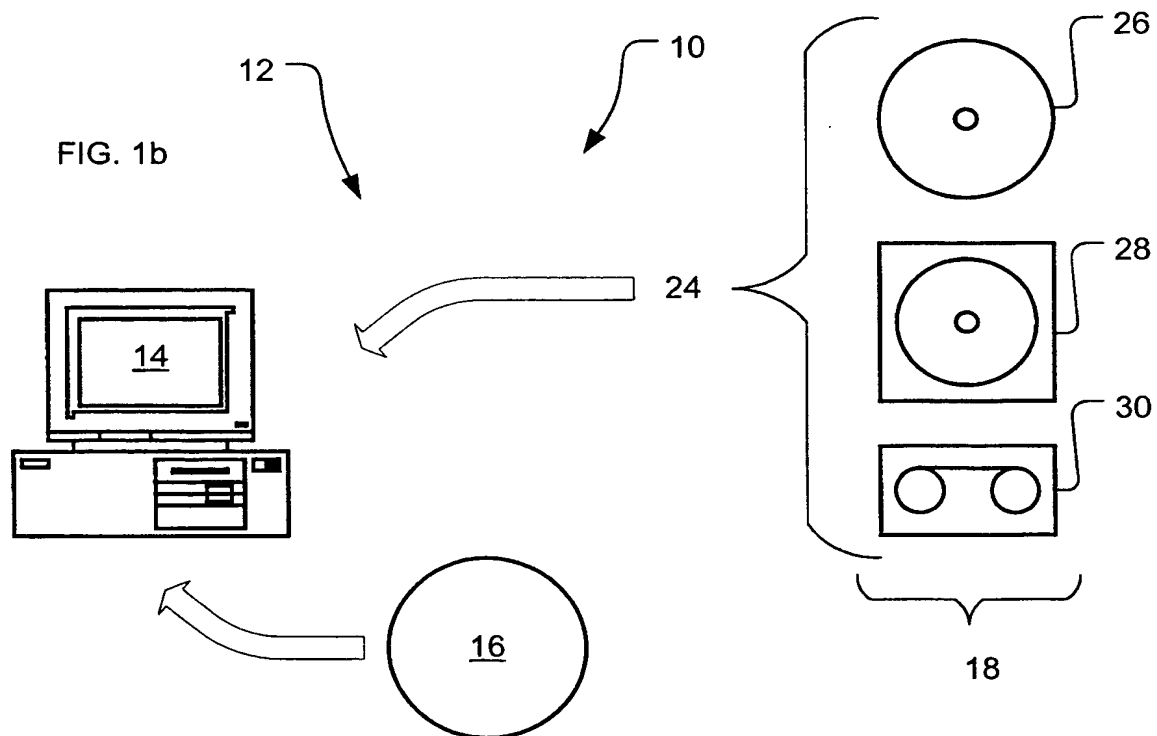
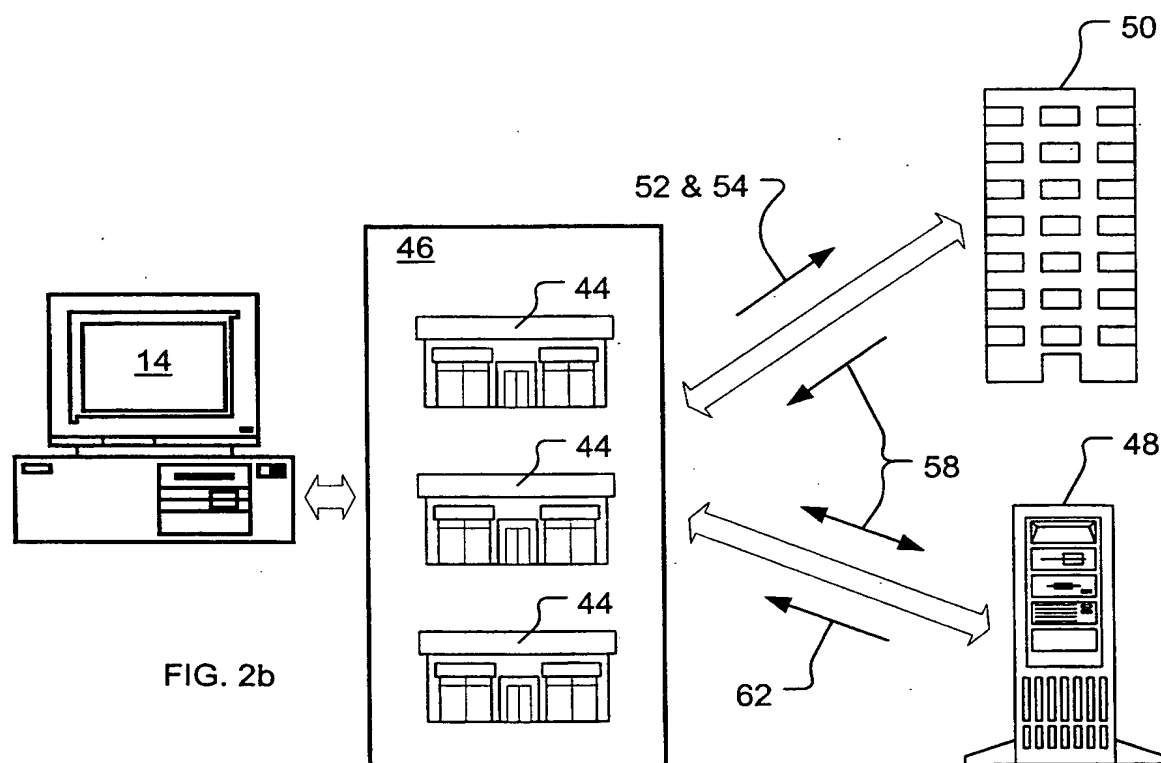
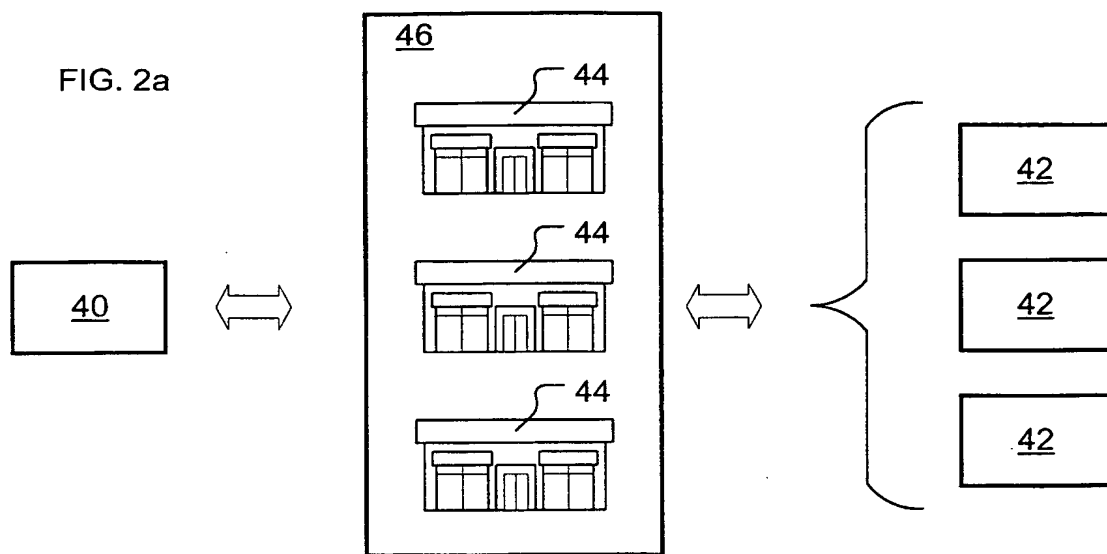


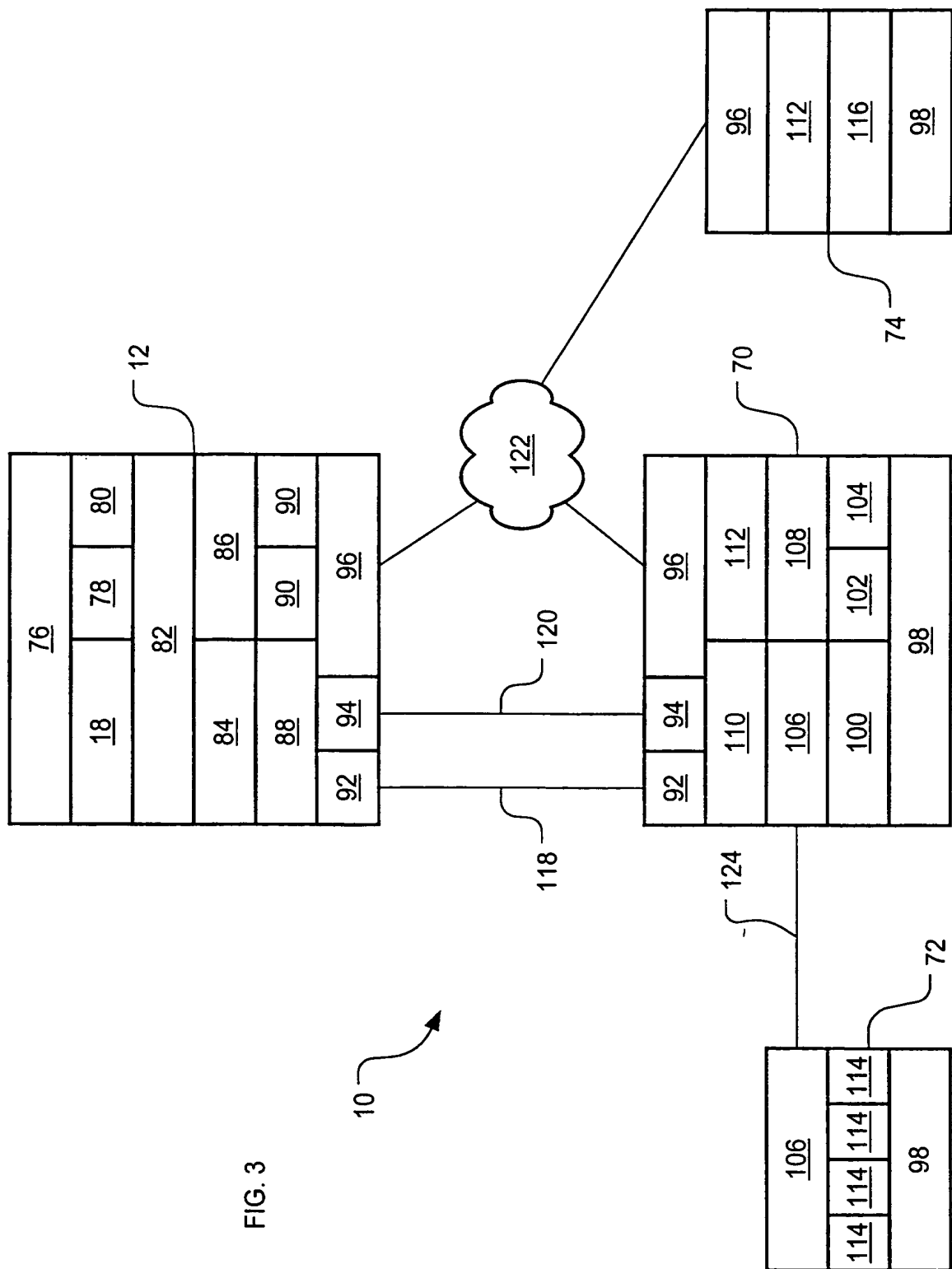
FIG. 1b



2/12



3/12



4/12

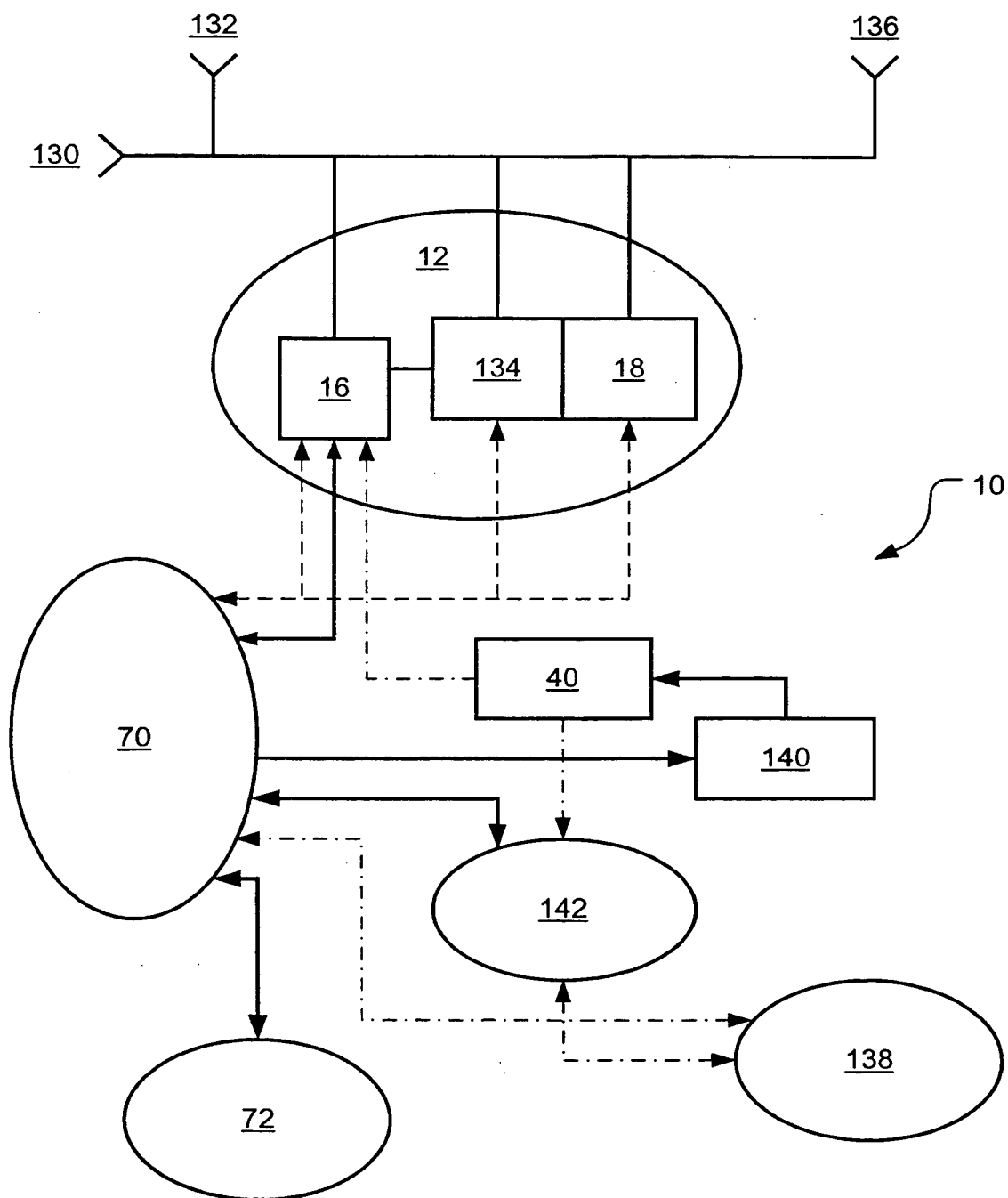
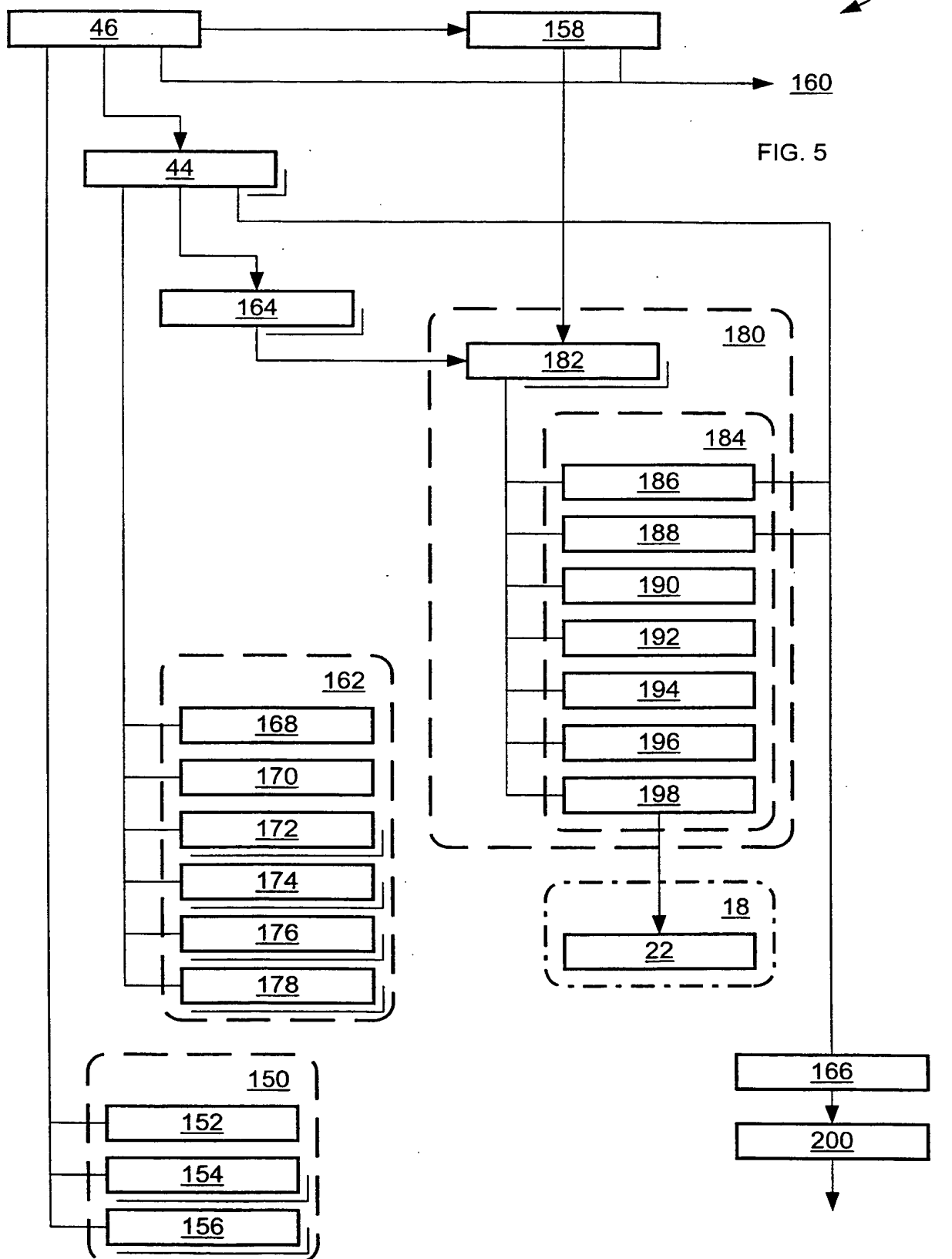


FIG. 4

5/12

12



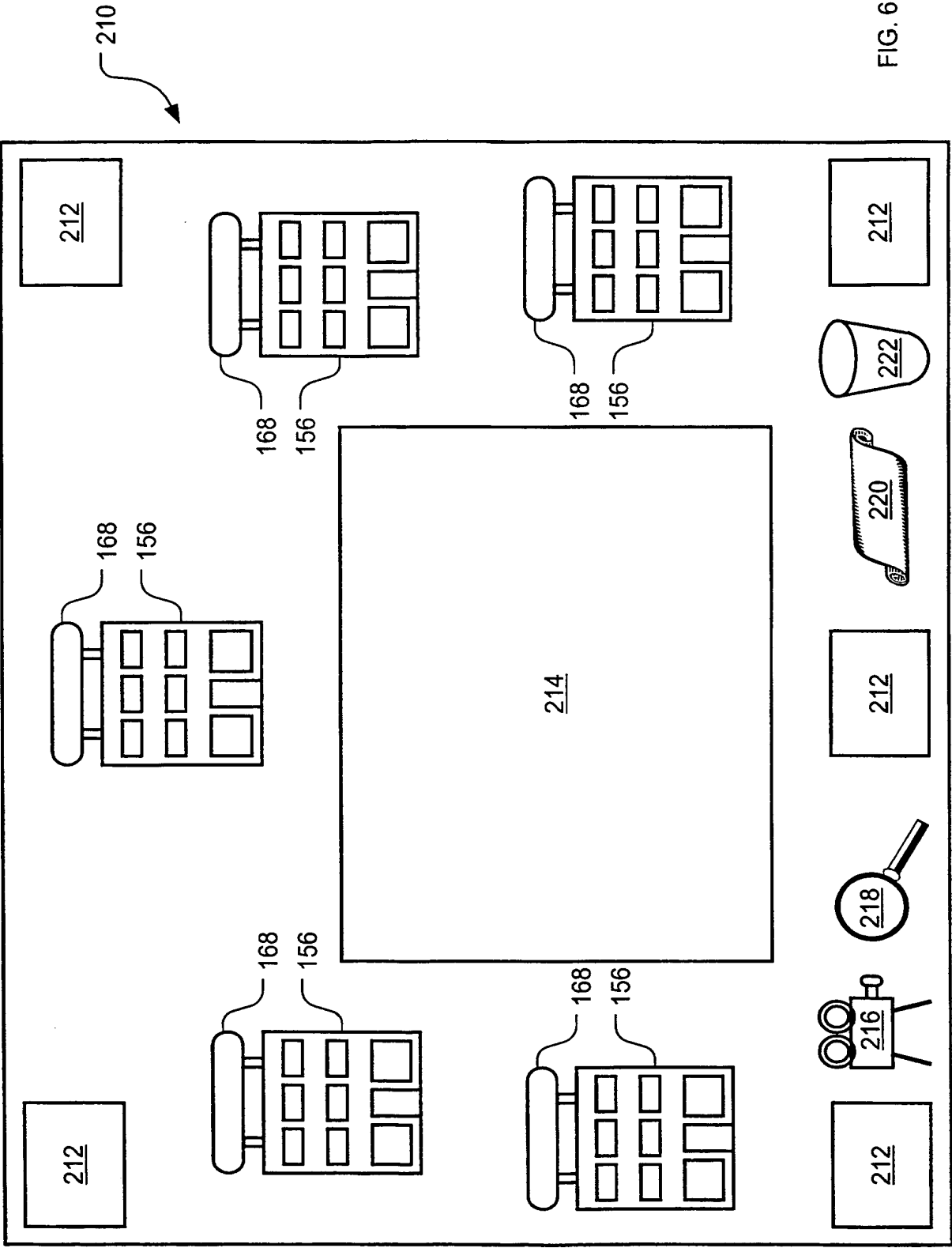
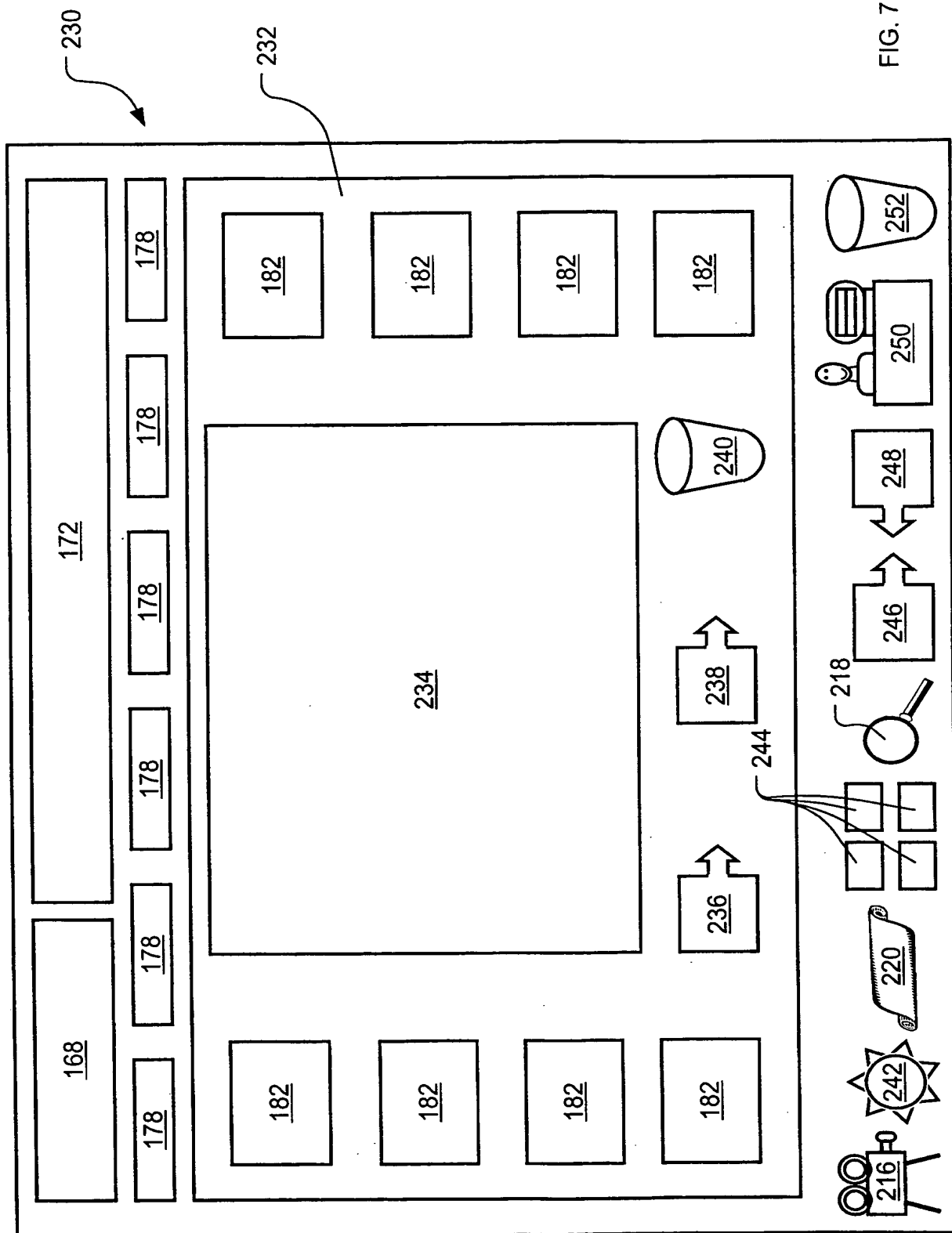


FIG. 6



7/12



8/12

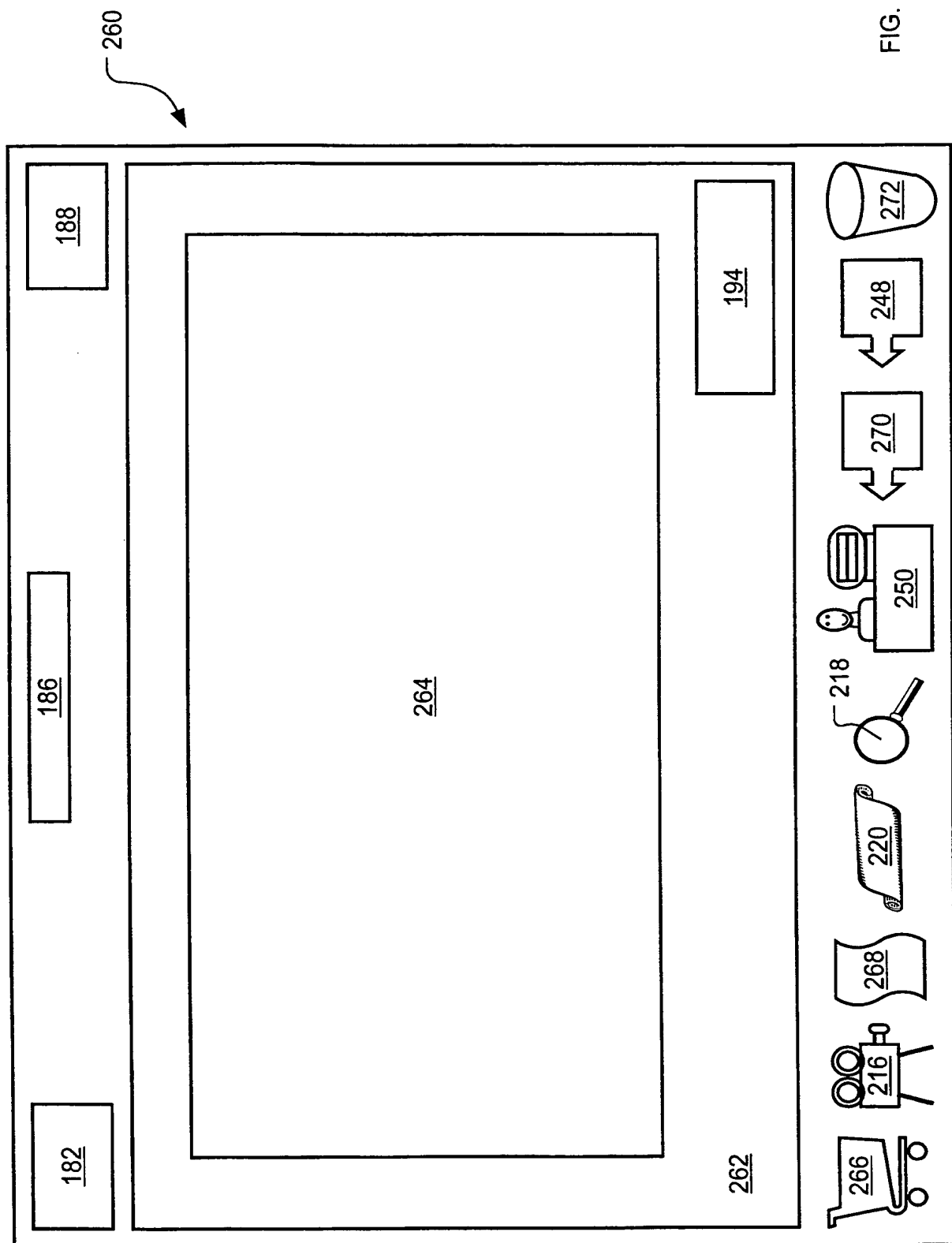


FIG. 8

9/12

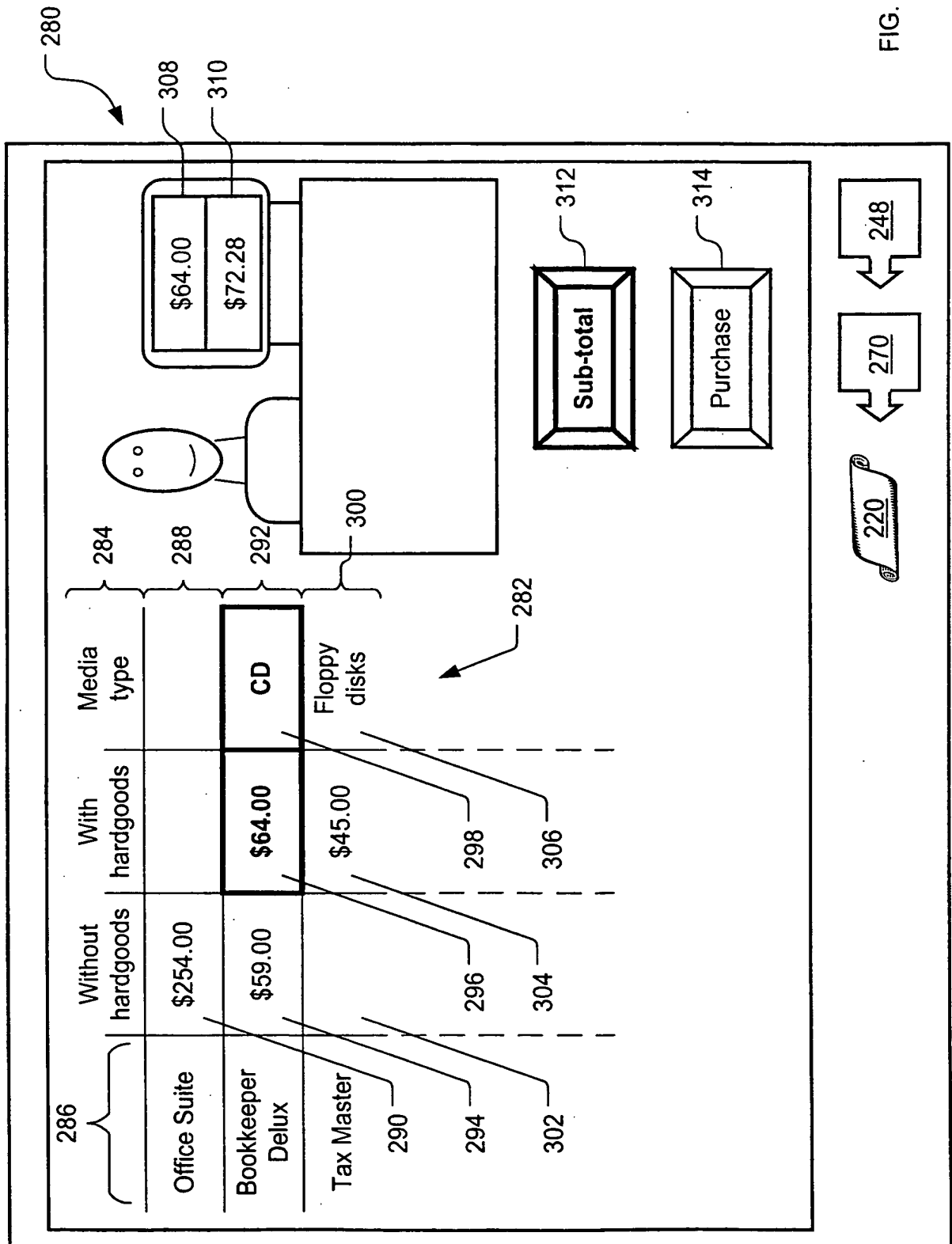


FIG. 9

10/12

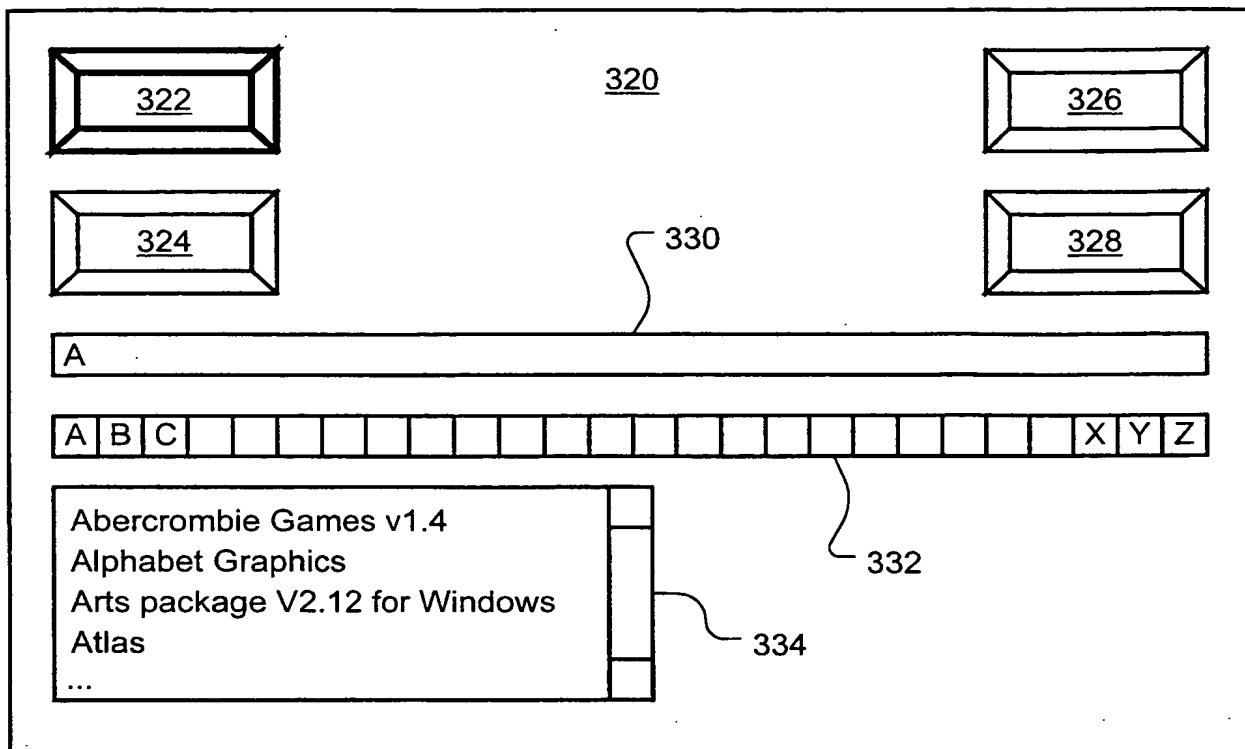
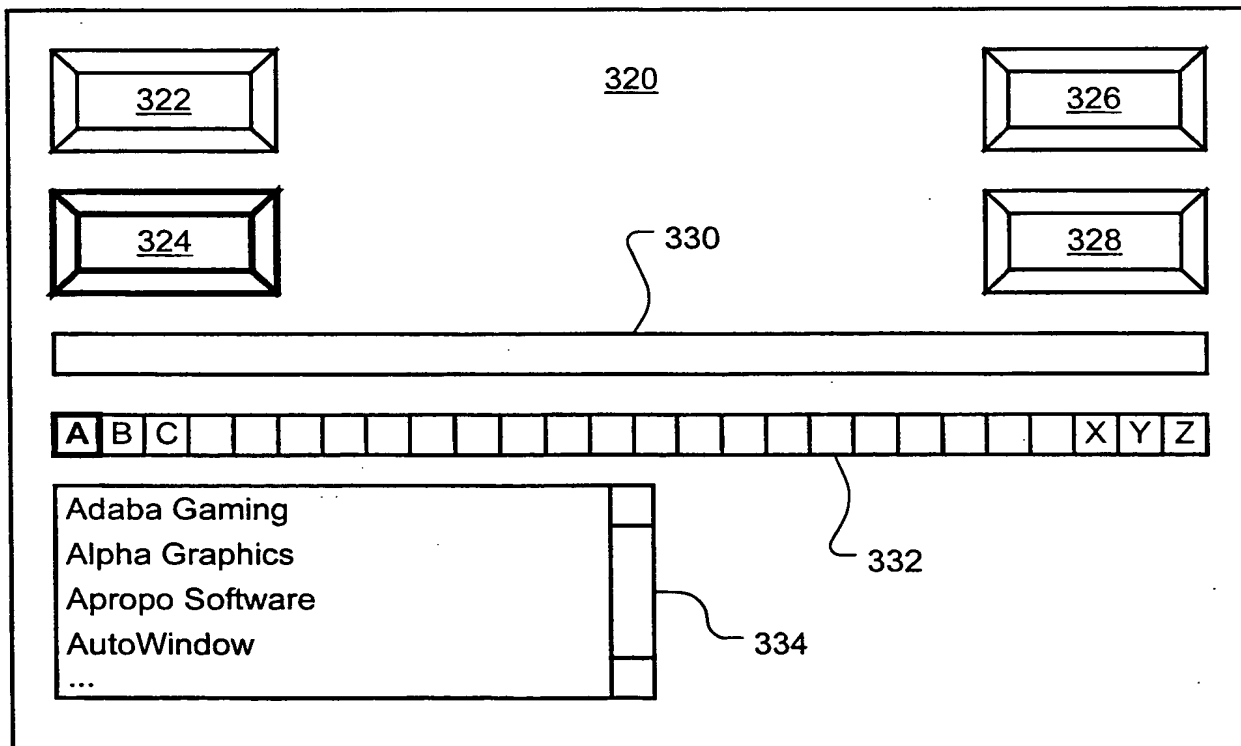


FIG. 10a

FIG. 10b



11/12

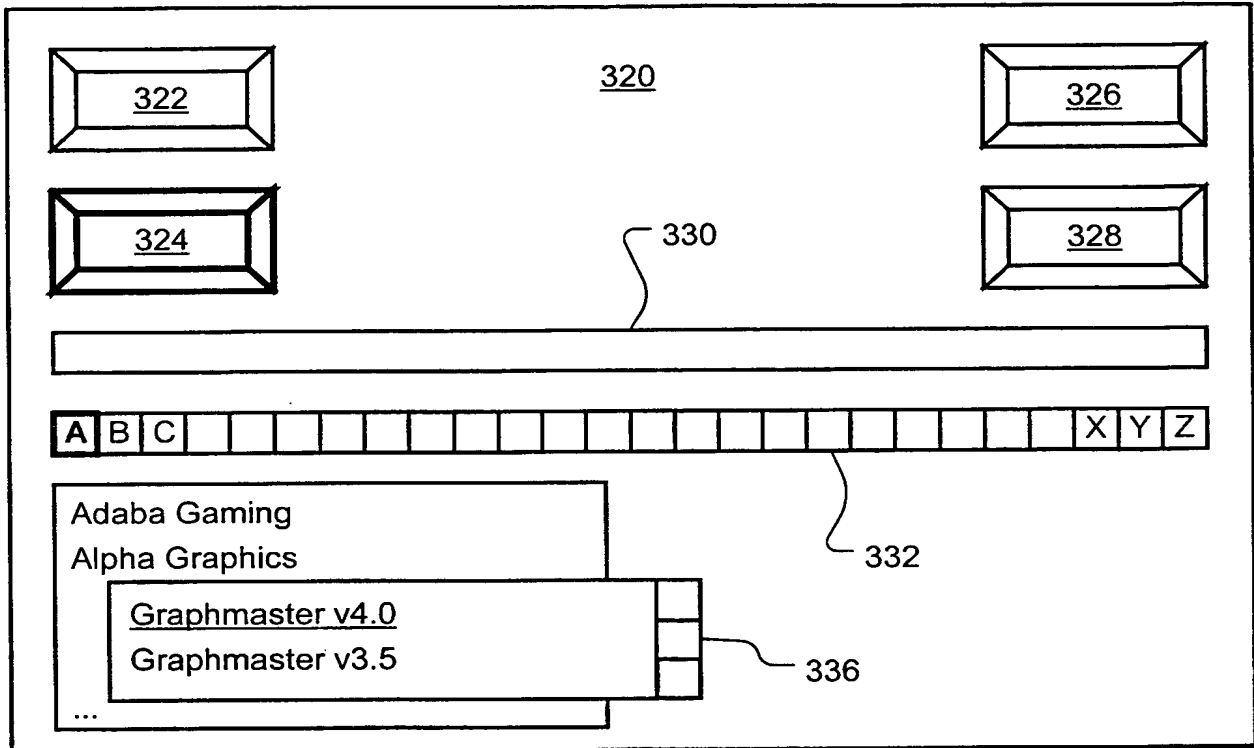
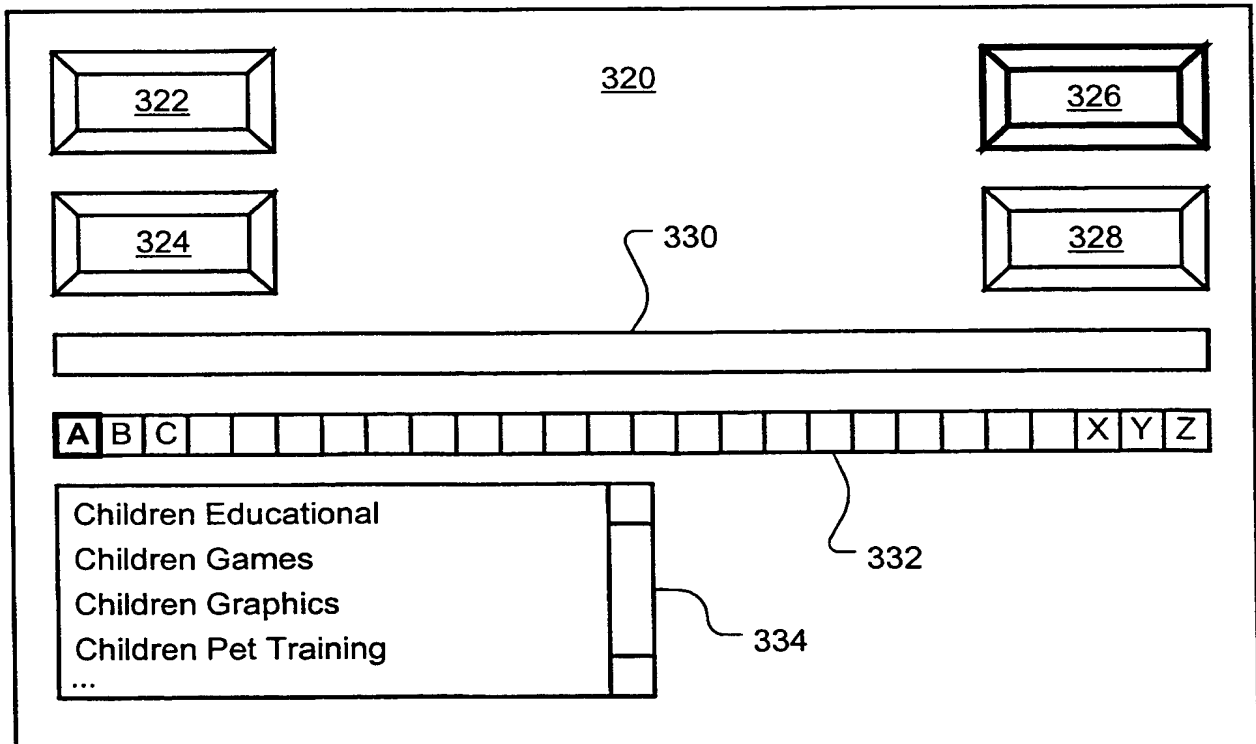


FIG. 10c

FIG. 10d



12/12

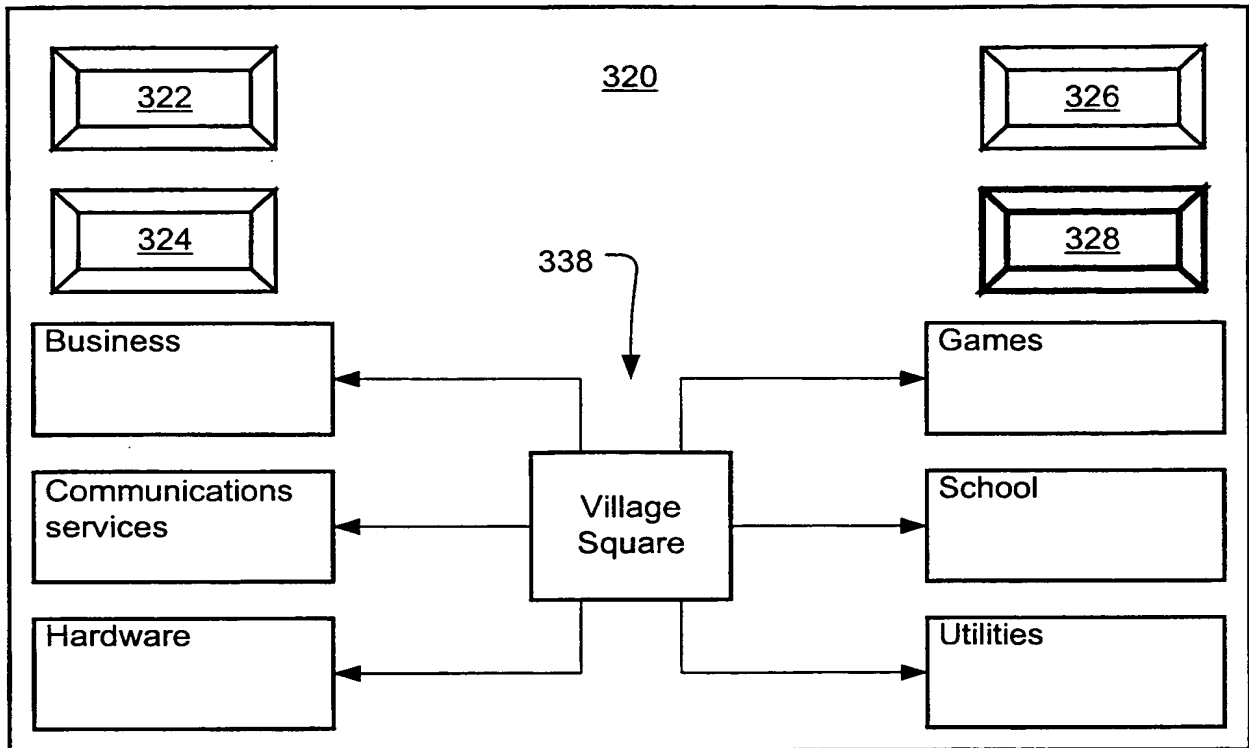


FIG. 10e

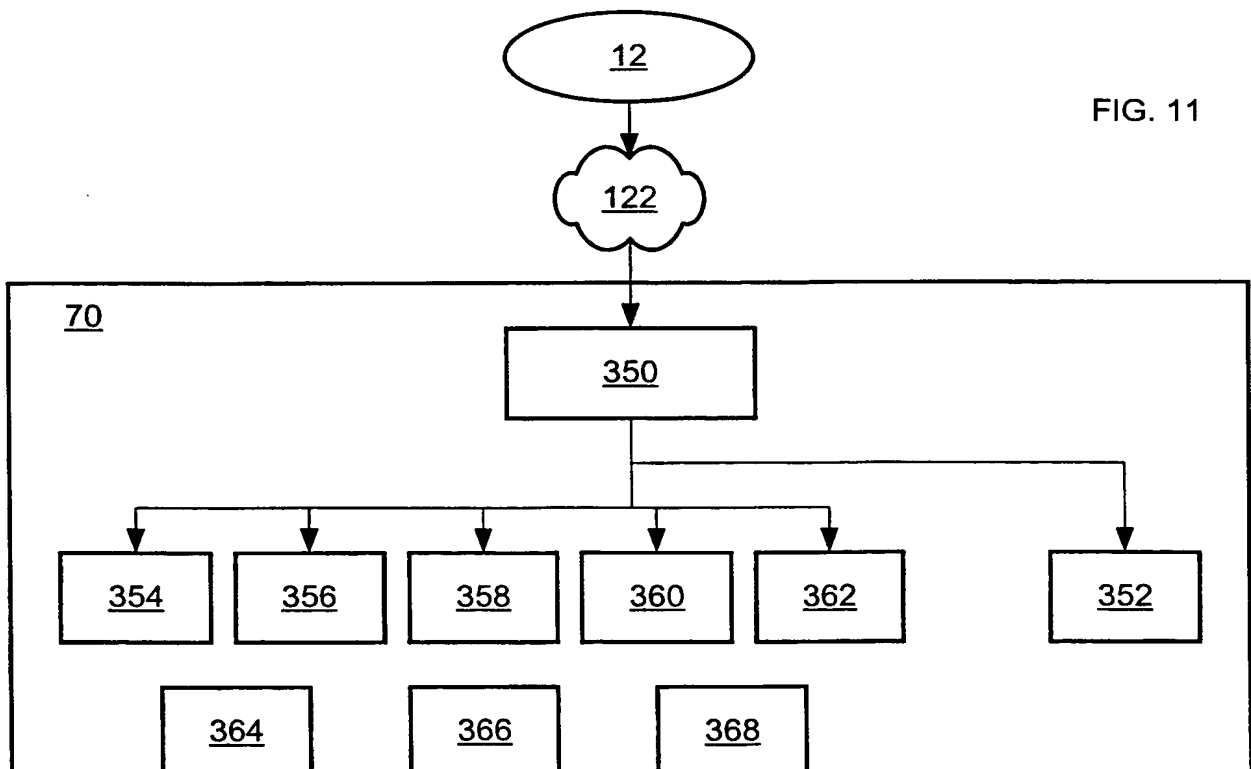


FIG. 11

# INTERNATIONAL SEARCH REPORT

International application No.  
PCT/US98/18948

## A. CLASSIFICATION OF SUBJECT MATTER

IPC(6) :G06F 7/06, 17/60; H04R 9/00; H04L 9/00  
US CL :705/26; 380/25; 395/200.03

According to International Patent Classification (IPC) or to both national classification and IPC

## B. FIELDS SEARCHED

Minimum documentation searched (classification system followed by classification symbols)

U.S. : 705/26; 380/25; 395/200.03

Documentation searched other than minimum documentation to the extent that such documents are included in the fields searched

Electronic data base consulted during the international search (name of data base and, where practicable, search terms used)

APS  
digital,vending,inventory,software,delivery

## C. DOCUMENTS CONSIDERED TO BE RELEVANT

Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
Y	US 5,758,327 A (GARDNER et al) 26 May 1998, col. 6, lines 1-13.	1-25
Y	VAISHALI GORADIA et al. Netbill 1994 Prototype, 1994, pages 1-16.	1-25
A	US 5,45,681 A (LEVINE et al) 28 April 1998, col. 5, lines 1-66	1-25



Further documents are listed in the continuation of Box C.



See patent family annex.

* Special categories of cited documents:	*T* later document published after the international filing date or priority date and not in conflict with the application but cited to understand the principle or theory underlying the invention
*A* document defining the general state of the art which is not considered to be of particular relevance	*X* document of particular relevance; the claimed invention cannot be considered novel or cannot be considered to involve an inventive step when the document is taken alone
*E* earlier document published on or after the international filing date	*Y* document of particular relevance; the claimed invention cannot be considered to involve an inventive step when the document is combined with one or more other such documents, such combination being obvious to a person skilled in the art
*L* document which may throw doubts on priority claim(s) or which is cited to establish the publication date of another citation or other special reason (as specified)	*G* document member of the same patent family
*U* document referring to an oral disclosure, use, exhibition or other means	
*P* document published prior to the international filing date but later than the priority date claimed	

Date of the actual completion of the international search

12 NOVEMBER 1998

Date of mailing of the international search report

29 JAN 1999

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# INTERNATIONAL SEARCH REPORT

International application No.  
PCT/US98/18948

## C (Continuation). DOCUMENTS CONSIDERED TO BE RELEVANT

Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No.
A	US 5,809,144 A (SIRBU et al) 15 September 1998, col. 2, lines 4-62.	1-25
A	US 5,757,917 A (ROSE et al) 26 May 1998, col. 8, lines 1-67.	1-25